Programme on
Decision Making for Effective Leadership

(March 03 - 07, 2025)

Administrative Staff College of India

(accredited as उत्कृष्ट by Capacity Building Commission, GoI)

PROGRAMME OVERVIEW

The primary role of a manager is to make better decisions and deliver effective leadership. With the advent of new technologies and the evolution of new work culture (e.g., WFH, *virtual teams*), it becomes increasingly significant for a manager to rely on contemporary technologies such as *artificial intelligence* to manage the teams effectively. Successful *virtual teams* require strong leadership and the effective use of technology to overcome the hurdles of effective decision making. This programme intends to integrate leadership concepts with *artificial intelligence* to help the participants understand the art and science behind the effective decision making for leadership.

Unlike regular programmes, this programme uses well-established psychometric assessments and theoretical and scientific models to deliver a comprehensive knowledge and understanding of decision making in leadership. Additionally, drawing on such assessments and certified practitioner-based resources, the course facilitates the participants to make 'informed choice-based decision making models', customizing their requirements.

IMPACT

- Help the participants identify their preferential leadership styles.
- Enable the participants to manage the virtual teams.
- Emphasize the role of quantitative decision-making approaches using the AI-integrated framework for leadership strategies.
- Develop creative and learning skills to enhance people management.
- Enable participants to design customized teams and customized team management strategies.
- Develop teamwork skills by managing the diversity and conflicts in the team.

CONTENT

- *Leading Self*
  - **a)** Understanding Self & others
  - **b)** Leadership traits
  - **c)** Diversity management
  - **d)** Emotional Intelligence
  - **e)** Managing leadership transition
  - **f)** Positive psychology for leadership

- *Leading Teams*
  - **a)** Role of leadership: Change management
  - **b)** Conflict management
  - **c)** Managing resistance to change
  - **d)** Negotiations
  - **e)** Building high performance teams
  - **e)** People management

USP OF THE COURSE:

- **a)** Artificial intelligence – integrated frameworks to devise
  - **i)** customized teams
  - **ii)** customized team management strategies

- **b)** Focus on virtual teams

c) Certified psychometric assessments
   d) Certified practitioner-based tools
   e) Determining the team roles based on psychometric assessments and scientific theoretical models
   f) Quantitative decision-based team building approaches

PARTICIPANT PROFILE

Senior and middle level managers across functions from different sectors. This programme would prove beneficial for managers who are involved in decision-making.

Organisational sponsorship is essential

VENUE

The programme is fully residential and the participants will be accommodated in air conditioned single occupancy rooms. The college does not provide accommodation for the family. The college is Wi-Fi enabled in a comprehensive way.

DURATION

The programme duration is **5** days starting from **March 03 - 07, 2025.** The participants are expected to arrive a day before commencement and may leave after the conclusion of the programme.

PROGRAMME FEE

Residential Fee: **Rs. 69,500/-** (US $1086 for foreigners) plus GST as applicable, presently 18% per participant. The fee covers tuition, board and lodging, courseware (in electronic form), and other facilities of the College including internet usage.

Non-Residential Fee: **Rs.59,500/-** plus GST as applicable, presently 18% per participant. The fee covers tuition, courseware (in electronic form) working lunch, and other facilities of the College including internet usage.

A discount of 10% on the Programme fee for three or more participants from the same organisation will be given, provided the payment is credited into our Bank account before **February 28, 2025.**

Note: Kindly forward us the details of Bank/Wire transfer of fee payment indicating the Programme Code **(Prg/24 - 25/1/160)** to poffice@asci.org.in for confirmation.

Bank details are given below:

For Indian Participants:

Bank Account Number	62090698675
Beneficiary Name	Administrative Staff College of India
IFSC Code	SBIN0020063
Bank Name	State Bank of India
Branch Address	Bellavista Branch, Raj Bhavan Road, Somajiguda,Hyderabad - 500 082

For Foreign Participants:

Bank Account Number	62090698675
Beneficiary Name	Administrative Staff College of India
Swift Code	SBININBB327
Bank Name	State Bank of India
Branch Address	Bellavista Branch, Raj Bhavan Road, Somajiguda, Hyderabad - 500 082.
Country	India

MEDICAL INSURANCE

The nominees are requested to carry with them the proof of Medical Insurance. The sponsoring agency is required to endorse the nominees' medical coverage in the event of hospitalization

LAST DATE FOR NOMINATION

Please use the prescribed/attached form. Last date for receiving nominations is **February 17, 2025.** Kindly contact Programmes Officer for further details (contact details are given at the end of the nomination form).

LAST DATE FOR WITHDRAWAL

February 24, 2025. Any withdrawals after this date will entail forfeiture of fee paid, if any.

ASCI ALUMNI ASSOCIATION

Participants of the College programmes will automatically become members of the ASCI alumni association.

CERTIFICATE OF PARTICIPATION

The College issues a Certificate of Participation on conclusion of the programme.

Programme Directors

Sri. Hareesh Meppat / Dr.Bharath Shashanka Katkam

Email: hareesh@asci.org.in / bharath@asci.org.in

Administrative Staff College of India (ASCI) is taking all the precautionary measures and following all the norms (in light of COVID 19) to provide a safe environment for the participants who are visiting our Campus to attend the Training Programmes.

ABOUT ASCI

ASCI is the first Management Development Institution set up in the country at the instance of the Government of India and industry in 1956 to impart state-of-the-art management education for practicing managers, a legacy that we proudly take forward with a strong alumni of over 1,69,000. We are proud of our alumni which includes the leaders of Indian industry and senior Civil Servants in the government, public sector undertakings to be a part of this unique organisation. We are thankful to you all for the support extended in the past and look forward to your continuing patronage in 2024-25.

Also, ASCI conducts customized programmes for Government of India, State Governments, Public Sector, Private Sector and various international organisations. Our experienced faculty bring to the table a wealth of academic credentials, rich industry exposure and act as a catalyst in the classroom discussions, case study analyses and tutorials. Our faculty also conduct international programmes which provide an exposure to the global best practices. In addition to this, faculty at ASCI also carry out large number of management research activities (typically about 100 each year) which helps them provide the much needed value addition in the training programmes. In addition, we conduct non-residential programmes at our New Delhi Centre as well as off-campus programmes at the venue of the client's choice.

Administrative Staff College of India
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College Park Campus

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Delhi Campus

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www.asci.org.in

ADMINISTRATIVE STAFF COLLEGE OF INDIA
Bella Vista, Raj Bhavan Road, Hyderabad - 500 082, India

Nomination Form

Programme on
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(March 03 - 07, 2025)

Nominee's Contact Information

Name (Mr/Ms) : _____ Date of Birth: _____
Designation : _____ Qualification: _____
Organisation : _____
Address : _____
Phone(s) : Office:_____ Mobile:_____ Home:_____
e-mail : _____ Fax: _____

Sponsors Details

Name of the Sponsoring Authority: _____ : _____ Designation: _____
Organisation : _____
GSTIN Number: _____
Address : _____
_____ Pincode: _____
Phone(s) : Office:_____ Mobile: _____
e-mail : _____ Fax: _____

Fee particulars

Amount Payable :	Mode of Payment (DD/Ch/NEFT):
Name of the Bank :	Date of Instrument/Transfer:
Instrument Number:	UTR Number for NEFT

Medical Insurance:

Name of the Insurance Agency	Policy Number	Validity upto
Note: Coverage should be available in Hyderabad, India.		

Signature and Official Seal of the Sponsoring Authority:

NOTE: Forward nomination form to: **Mr. G. Sreenivasa Reddy, Programmes Officer,** Administrative Staff College of India, Bella Vista, Hyderabad-500 082. Phone: 0091-40-66534247, 66533000, Mobile: 9246203535, Fax: 0091-40-66534356, e-mail: **poffice@asci.org.in**