



asci
Leadership through Learning

ADMINISTRATIVE STAFF COLLEGE OF INDIA

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Rutwik Phatak
Programme Director

July 12, 2024

Dear Madam / Sir,

Programme on

QCBS, MERIT POINT BASED & RATED EVALUATION CRITERIA IN PUBLIC PROCUREMENT

(October 14-18, 2024)

In today's India, as the aspirations of the Indian citizens rise, the expectations from Public Procurement are no longer the same. The governments are now more focused on maximizing the value for money in their procurements. **Quality of public service delivery is now an important priority.** It is, therefore, important for the officers handling procurements and contracts to understand and adopt new, fit-for-purpose methods for selection of suppliers, contractors and service providers who can deliver reliable quality consistently.

Quality and Cost Based Selection (QCBS) is one such method which enables procurers to use quality parameters in addition to price while evaluating the bids and, more importantly, while making the contract award decision. QCBS can be implemented in the true sense by using Merit Point Based Criteria, also known as Rated Evaluation Criteria. These criteria **evaluate non-price factors such as quality, technical capabilities, and experience, ensuring procurement decisions are based on overall value rather than just the lowest price.** This approach aligns procurement practices with organizational goals and achieves value for money.

In this backdrop, I am pleased to inform you that ASCI is conducting a 5-day Training Programme on "QCBS, Merit Point Based and Rated Evaluation Criteria in Public Procurement" from October 14 to 18, 2024. This programme will equip participants with the knowledge and skills to effectively incorporate these criteria into their procurement processes. Participants will get a **unique exposure to the rules and best practices propagated by the Ministry of Finance, Government of India; The World Bank; and the Asian Development Bank – all in the same Programme.**

We encourage you to nominate your executives and officers involved in procurement, contract management and related functions for this Programme. ASCI offers **10% discount to organizations nominating three or more participants and to all women participants** attending the programme.

The programme brochure is attached for your reference. Please ensure your nominations reach us by **October 4, 2024.**

For further clarification or additional information, please feel free to get in touch with me. I may be reached at rdp@asci.org.in or on **(+91) 9503662190.**

Looking forward to the pleasure of hearing from you.

Yours Sincerely

Rutwik Phatak

Encl: Brochure and Nomination Form

ABOUT ASCI

ASCI is the first management development institution set up in the country at the instance of the Government of India and industry in 1956 to impart state-of-the-art management education for practicing managers, a legacy that we proudly take forward with a strong alumni of over 1,69,000. We are proud of our alumni which includes the leaders of Indian industry and senior Civil Servants in the government, public sector undertakings to be a part of this unique organisation. We are thankful to you all for the support extended in the past and look forward to your continuing patronage in 2024-25.

Also, ASCI conducts customized programmes for Government of India, State Governments, Public Sector, Private Sector and various international organisations. Our experienced faculty bring to the table a wealth of academic credentials, rich industry exposure and act as a catalyst in the classroom discussions, case study analyses and tutorials. Our faculty also conduct international programmes which provide an exposure to the global best practices. In addition to this, faculty at ASCI also carry out large number of management research activities (typically about 100 each year) which helps them provide the much needed value addition in the training programmes. In addition, we conduct non-residential programmes at our New Delhi Centre as well as off-campus programmes at the venue of the client's choice.



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Delhi Campus
C-24, Institutional Area
South of IIT, Behind Qutub Hotel
New Delhi-110 016.
Tel: 011-26962204, 26961750, 26961850



ADMINISTRATIVE STAFF COLLEGE OF INDIA
Bella Vista, Raj Bhavan Road, Hyderabad - 500 082, (India)

Nomination Form

Programme on

**QCBS, MERIT POINT BASED & RATED EVALUATION
CRITERIA IN PUBLIC PROCUREMENT**

(October 14-18, 2024)

Nominee's Contact Information :

Name (Mr/Ms) :	_____	Date of Birth :	_____
Designation :	_____	Qualification :	_____
Organisation :	_____		
Address :	_____		
Phone(s) :	(Off) : _____	(Mobile) :	_____
		Home :	_____
e-mail :	_____	Fax :	_____

Sponsor's Details

Name of the Sponsoring Authority _____	Designation _____
Organisation :	_____
GSTIN No. :	_____
Address :	_____

	Pincode : _____
Phone(s) :	(Off) : _____
	(Mobile) : _____
e-mail :	_____
	Fax : _____

Fee Particulars

Amount Payable :	_____	Mode of Payment (DD/Chq/NEFT) :	_____
Name of the Bank :	_____	Date of Instrument/Transfer :	_____
Instrument Number :	_____	UTR Number for NEFT :	_____

Medical Insurance

Name of the Insurance Agency	Policy Number	Validity upto
Note : Coverage should be available in Hyderabad, India		

Signature and Official Seal of the Sponsoring Authority :

NOTE : Forward nomination form to : **Mr. G. Sreenivasa Reddy, Programmes Officer**, Administrative Staff College of India, Bella Vista, Hyderabad-500 082. Phone : 0091-40-66534247, 66533000, Mobile: 9246203535, Fax : 0091-40-66534356, e-mail: poffice@asci.org.in