



asci
Leadership through Learning

ADMINISTRATIVE STAFF COLLEGE OF INDIA

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Prof. B.V.N. Sachendra
Programme Director

April 29, 2024

Dear Sir/Madam,

Programme on **Materials and Supply Chain Management** (December 16-20, 2024)

If money makes the world go around, inventory makes logistics go around. The planning, storing, moving, and accounting for materials across the Supply Chain are the basis for business success.

In the post – Covid business scenario, organisations are finding it essential to achieve self reliance (*Aatma Nirbharatha*). Excelling in Managing Materials and Supply Chain is no more a choice, but a mandate.

You are aware of the extensive training, consultancy and research we undertake at the Administrative Staff College of India in the field of Materials and Supply Chain Management. Despite all the initiatives to reduce material levels in the Supply Chain, there remain legitimate, value-added forms of inventory including service inventory, pipeline inventory, contingency inventory, safety stock, manufacturing inventory and efficient procurement inventory.

I am glad to inform you that the College is conducting the next 5-day training programme on **Materials and Supply Chain Management** from **December 16-20, 2024**. The College is conducting the programme in its picturesque Hyderabad campus, taking all precautionary measures as per the Post Covid guidelines. Managing the materials to simultaneously increase fill rates and inventory turns is the basis for the principles featured in this programme.

We will appreciate if you attend and nominate your executives involved in the related functions for the programme. Please do not hesitate to get in touch with me if you need any clarifications or additional information. You can reach me at bvns@asci.org.in

We are enclosing the Brochure and the Nomination Form. Kindly ensure that the nomination form reaches us by **December 02, 2024**.

Please note that the nominees are requested to carry with them the proof of Medical Insurance. The sponsoring agency is required to endorse the nominees' medical coverage in the event of hospitalisation.

Looking forward for the pleasure of hearing from you.

Yours Sincerely

B.V.N. Sachendra

Encl: Brochure and Nomination Form

Programme on

MATERIALS AND SUPPLY CHAIN MANAGEMENT

(December 16-20, 2024)



Administrative Staff College of India

PROGRAMME OVERVIEW

The advent of globalization has resulted in a paradigm shift in the business environment. A transformed global commerce has eschewed highly unstable, unpredictable demand intensities and shrinking product life-cycles. Organisations, worldwide, have realized the need for optimizing effectiveness and efficiency at systems' level and adopting new technologies to enhance and optimise their supply chain capabilities.

The outburst of Covid 19 pandemic has resulted in a health and humanitarian crisis. It resulted in a huge adverse impact on every organisation across the world. Organisations have experienced tremendous cash flow pressure due to declining sales and high fixed costs.

Organisations, today (i.e., in the post Covid environment), have to necessarily optimize effectiveness and efficiency at systems' level by collaborating across their Supply Chains. Now, managing materials across the Supply Chain is not an opportunity but a necessity for organisations to improve their competitiveness and of course, their performance. The scale of opportunity is immense for almost every business including those who are doing very well. The more efficient a business is in managing its Supply Chain, the cheaper and more reliable the operation becomes.

The programme is designed to provide valuable insights on key concepts and strategies in the management of Materials and Supply Chains in Post Covid business environment; effective Materials and Supply Chain Management practices; business policies necessary to achieve effective materials management; ideas for organising warehouse or stocking facility; norms to decide when and how much to order; and analyzing the extent of material investment required.

IMPACT

- ◆ Enhance the understanding on the key issues in customer-centric Supply Chains.
- ◆ Highlight the increasing significance and contribution of Materials and Supply Chain management to business results in the post pandemic environment and illustrate ways to cope with uncertainty in supply chains.

- ◆ Promote an active exchange of experiences to evaluate materials management methods in the changed environment, make improvements to the current materials management system, determine optimum inventory levels and analyze replenishment policies.
- ◆ Facilitate reduction of excess inventories and investment in right materials for better customer service, better investment turnover, and of course, greater profits.

PARTICIPANT PROFILE

Middle and senior level executives and managers of operations, materials / production planning; purchasing, stores, distribution, marketing and sales are ideally suitable to attend the programme. The programme is also very useful to systems analysts and MIS managers, financial and cost accountants and maintenance engineers for the design and implementation of materials and supply chain management systems and all those whose activities are closely associated with marketing, materials and distribution. Bankers can also derive benefit from this course in developing background in materials management to help their clients in financing and managing their working capital.

Organisational sponsorship is essential

INSTRUCTION AND FACULTY

Instruction will be through lectures, case discussions, based on experiences, management games, exercises and group discussion. The faculty for this programme will be drawn from members of the College faculty and eminent practitioners from industry.

LIBRARY AND OTHER FACILITIES

The College campus offers an ideal setting for scholastic pursuits.

The College maintains one of the finest and a highly selective collection of books on management and subscribes to nearly 500 periodicals of interest to executives. The library provides a very pleasant environment for study. The College also provides fine facilities for recreation and games.

VENUE

The programme is fully residential and the participants will be accommodated in air conditioned single occupancy rooms. The college does not provide accommodation for the family. The college is Wi-Fi enabled in a comprehensive way.

DURATION

The programme duration is from **December 16-20, 2024**. The participants are expected to arrive a day before commencement and may leave after the conclusion of the programme.

PROGRAMME FEE

Residential Fee: Rs. 69,500/- (US \$1086 for foreigners) plus GST as applicable, presently 18% per participant. The fee covers tuition, board and lodging, courseware (in electronic form), and other facilities of the College including internet usage.

Non-Residential Fee: Rs.59,500/- plus GST as applicable, presently 18% per participant. The fee covers tuition, courseware (in electronic form) working lunch, and other facilities of the College including internet usage.

A discount of 10% on the programme fee for three or more participants from the same organisation will be given, provided the payment is made into our Bank account before December 13, 2024.

Note: Kindly forward us the details of Bank/Wire transfer of fee payment indicating the **Programme Code (Prg/24-25/1/127)** e-mail: to ppoffice@asci.org.in for confirmation.

Bank details are given below:

For Indian Participants :

Bank Account Number 62090698675
Beneficiary Name Administrative Staff College of India
IFSC Code SBIN0020063
Bank Name State Bank of India
Branch Address Bellavista Branch, Raj Bhavan Road Somajiguda, Hyderabad - 500 082

For Foreign Participants:

Bank Account Number 62090698675
Beneficiary Name Administrative Staff College of India
Swift Code SBININBB327
Bank Name State Bank of India
Branch Address Bellavista Branch, Rajbhavan Road Somajiguda, Hyderabad - 500 082.
Country India

MEDICAL INSURANCE

The nominees are requested to carry with them the proof of Medical Insurance. The sponsoring agency is required to endorse the nominee's medical coverage in the event of hospitalisation.

LAST DATE FOR NOMINATION

Please use the prescribed/attached form. The last date for receiving the nomination form is **December 02, 2024**. Kindly contact Programmes Officer for further information (contact details are given at the end of the nomination form).

LAST DATE FOR WITHDRAWAL

December 09, 2024. Any withdrawals after this date will entail forfeiture of fee paid, if any.

ASCI ALUMNI ASSOCIATION

Participants of the College programmes will automatically become members of the ASCI alumni association.

CERTIFICATE OF PARTICIPATION

The College issues a Certificate of Participation on conclusion of the programme.

Programme Director
Prof. B V N Sachendra

email: bvns@asci.org.in
(+91) 9963174706

Administrative Staff College of India (ASCI) is taking all the precautionary measures and following all the norms (in light of COVID 19) to provide a safe environment for the participants who are visiting our Campus to attend the Training Programmes.



ABOUT ASCI

ASCI is the first management development institution set up in the country at the instance of the Government of India and industry in 1956 to impart state-of-the-art management education for practicing managers, a legacy that we proudly take forward with a strong alumni of over 1,69,000. We are proud of our alumni which includes the leaders of Indian industry and senior Civil Servants in the government, public sector undertakings to be a part of this unique organisation. We are thankful to you all for the support extended in the past and look forward to your continuing patronage in 2024-25.

Also, ASCI conducts customized programmes for Government of India, State Governments, Public Sector, Private Sector and various international organisations. Our experienced faculty bring to the table a wealth of academic credentials, rich industry exposure and act as a catalyst in the classroom discussions, case study analyses and tutorials. Our faculty also conduct international programmes which provide an exposure to the global best practices. In addition to this, faculty at ASCI also carry out large number of management research activities (typically about 100 each year) which helps them provide the much needed value addition in the training programmes. In addition, we conduct non-residential programmes at our New Delhi Centre as well as off-campus programmes at the venue of the client's choice.



Administrative Staff College of India

Bella Vista, Raj Bhavan Road, Khairatabad,
Hyderabad - 500 082, India.

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College Park Campus

Road No. 3, Banjara Hills,
Hyderabad - 500 034.

Tel: 040-66720700 / 01 /02 /05

Fax : 040-66720725

Delhi Campus

C-24, Institutional Area
South of IIT, Behind Qutub Hotel
New Delhi-110 016.

Tel: 011-26962204, 26961750, 26961850

www.asci.org.in



ADMINISTRATIVE STAFF COLLEGE OF INDIA
Bella Vista, Raj Bhavan Road, Hyderabad - 500 082, (India)

Nomination Form
Programme on
Materials and Supply Chain Management
(December 16-20, 2024)

Nominee's Contact Information :

Name (Mr/Ms) :	_____	Date of Birth :	_____
Designation :	_____	Qualification :	_____
Organisation :	_____		
Address :	_____		
Phone(s) :	(Off) : _____	(Mobile) :	_____
		Home :	_____
e-mail :	_____	Fax :	_____

Sponsor's Details

Name of the Sponsoring Authority _____	Designation _____
Organisation :	_____
GSTIN No. :	_____
Address :	_____

	Pincode : _____
Phone(s) :	(Off) : _____
	(Mobile) : _____
e-mail :	_____
	Fax : _____

Fee Particulars

Amount Payable :	Mode of Payment (DD/Chq/NEFT) :
Name of the Bank :	Date of Instrument/Transfer :
Instrument Number :	UTR Number for NEFT :

Medical Insurance

Name of the Insurance Agency	Policy Number	Validity upto
Note : Coverage should be available in Hyderabad, India		

Signature and Official Seal of the Sponsoring Authority :

NOTE : Forward nomination form to : **Mr. G. Sreenivasa Reddy, Programmes Officer**, Administrative Staff College of India, Bella Vista, Hyderabad-500 082. Phone : 0091-40-66534247, 66533000, Mobile: 9246203535, Fax : 0091-40-66534356, e-mail: poffice@asci.org.in