

MANAGEMENT DEVELOPMENT PROGRAMMES (ON-CAMPUS, ONLINE & LONG DURATION)

CALENDAR 2023-24



Administrative Staff College of India

Management Development Programmes (April 2023-March 2024)

ON CAMPUS ANNOUNCED PROGRAMMES

Sl. No.	Programme Title	Dates	Course Director(s)
MANAGEMENT DEVELOPMENT PROGRAMMES			
1.	Advanced Management Programme - 2023 Study Tour : Rome, Florence, Milan, Zurich, Geneva & Paris	22 May-02 Jun 2023 02-16 Jul 2023	Dr Nirmalya Bagchi / Prof Vilas Shah
2.	Advanced Global Techno-Management Programme-2023 Future Proof Your Leadership : Industry 4.0/Net Zero/ Sustainability Study Tour : France (Paris), Switzerland (Geneva & Zurich), Germany (Munich & Basel), Austria (Vienna) and Slovenia (Ljubljana)	21-28 Aug 2023 25 Sep - 05 Oct 2023	Dr Reshmy Nair
3	Programme for Young Managers	09-13 Oct 2023	Dr Karnak Roy / Dr A Sai Kiran
4.	Advanced Management Programme - 2024 Study Tour : Rome, Florence, Venice, Milan, Zurich, Paris & Amsterdam	22 Jan - Feb 02 2024 19 Feb - 01 Mar 2024	Prof Rajkiran V Bilollikar / Prof J Swarnalatha
ECONOMICS & FINANCE			
1	Anti-Money Laundering (AML) and Combating Financing of Terrorism (CFT)	26-28 Apr 2023	Dr Madhusoodanan PR
2	Indian Accounting Standards (Ind AS)	08-12 May 2023	Dr Madhusoodanan PR / Dr A Sai Kiran
3	Financial Systems, Management and Accountability in Government	15-19 May 2023	Dr Madhusoodanan PR
4	Infrastructure & Project Finance	05-09 Jun 2023	Dr Madhusoodanan PR / Dr A Sai Kiran
5	Financial Crime Compliance	12-14 Jul 2023	Dr Madhusoodanan PR
6	Enterprise Risk Management	24-28 Jul 2023	Dr Madhusoodanan PR
7	Strategic Development for Middle Level Executives	07-11 Aug 2023	Dr Madhusoodanan PR / Dr A Sai Kiran
8	New Frontiers in Risk Management in Banks	21-25 Aug 2023	Dr Madhusoodanan PR / Dr A Sai Kiran
9	Indian Accounting Standards (Ind AS)	28 Aug-01 Sep 2023	Dr Madhusoodanan PR / Dr A Sai Kiran
10	Digital Strategy and Digital Risk Management for BFSI	13-15 Sep 2023	Dr Madhusoodanan PR
11	Cashflow-based Lending	09-11 Oct 2023	Dr Madhusoodanan PR / Dr A Sai Kiran
12	Anti-Money Laundering (AML) and Combating Financing of Terrorism (CFT)	18-20 Oct 2023	Dr Madhusoodanan PR
13	Economics and Finance for Bankers	20-22 Nov 2023	Dr Madhusoodanan PR / Dr A Sai Kiran
14	Cyber Crime	29 Nov-01 Dec 2023	Dr Madhusoodanan PR
15	Infrastructure & Project Finance	06-08 Dec 2023	Dr Madhusoodanan PR / Dr A Sai Kiran
16	Fraud Risk Management	21-23 Feb 2024	Dr Madhusoodanan PR
ENERGY STUDIES			
1	Leading India's Energy Transition: Role of Exchange Market	26-28 Apr 2023	Prof Rajkiran V Bilollikar / Sri Siddhartha Ramakanth Keshavadasu
2	ESG for Energy Companies – Alignment with the SDG 7, 13	28-30 Jun 2023	Prof Rajkiran V Bilollikar / Sri Amartya Awasthi
3	Resource Planning, Automation and Analytics for Indian Power Market	23-25 Aug 2023	Prof Rajkiran V Bilollikar / Sri Siddhartha Ramakanth Keshavadasu
4	Regulating Electricity Tariffs and Related Issues	11-13 Oct 2023	Prof Rajkiran V Bilollikar / Sri Siddhartha Ramakanth Keshavadasu
5.	Financing Energy Efficiency and Energy Conservation	15-17 Nov 2023	Prof Rajkiran V Bilollikar / Sri Pavan Kumar Parnandi

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ENERGY STUDIES			
6.	Developing Global Energy Leaders in India: Tackling and Embracing Energy Disruptions	17-19 Jan 2024	Prof Rajkiran V Bilolikar / Sri Siddartha Ramakanth Keshavadasu
ENVIRONMENT, URBAN GOVERNANCE & INFRASTRUCTURE DEVELOPMENT			
1	Certification Programme on "Garbage Free Cities: Achieving Five Star Rating"	31 May-02 Jun 2023	Dr Prathibha Ganesan / Prof V Srinivas Chary
2	Promoting Civil Society engagement in CWIS – process and prospects	04-06 Sep 2023	Dr M Snehalatha / Ms SumskruthaT
3	Change Management for Achieving Continuous Water Supply (24/7) for all in Urban Areas		Prof V Srinivas Chary / Dr M Snehalatha
4	Laboratory Certification Course on Sampling and Analysis of Faecal Sludge & Used Water		Dr Rajarshi Banerjee
5	Certification course on Leadership Development for City Wide Inclusive Sanitation		Dr M Snehalatha / Prof V Srinivas Chary
6	Towards Zero Waste Management – Decentralized Solid Waste Management (DSWM)		Ms SumskruthaT
HUMAN RESOURCE DEVELOPMENT			
1.	Enhancing Performance and Well-Being through Leadership	21-25 Aug 2023	Dr Lakshmi B
2.	Result Oriented Corporate Social Responsibility, Best Practices and Regulatory Framework	22-24 Aug 2023	Sri Hareesh Meppat
3.	Innovation and Change Leadership	26-28 Sep 2023	Sri Hareesh Meppat
4.	Enhancing for Managerial Effectiveness	09-13 Oct 2023	Dr Lakshmi B
5.	Ethics and Values in Administration	06-08 Nov 2023	Dr Lakshmi B
6.	Six Sigma for Business Leaders	22-24 Nov 2023	Dr Lakshmi B / Sri Hareesh Meppat
7.	Enhancing Performance and Well-Being through Leadership	11-15 Dec 2023	Dr Lakshmi B
8.	Improving Work Culture	21-23 Feb 2024	Dr Lakshmi B
9.	Decision Making for Effective Leadership	11-15 Mar 2024	Dr Lakshmi B
INFORMATION TECHNOLOGY			
1.	Advanced Data Analysis Methods and Tools for Companies	24-26 May 2023	Dr Gutha Jaya Krishna
2.	Advanced Technologies for Enhancing Business Growth	12-14 Jun 2023	Dr Gutha Jaya Krishna / Dr Rajeev Kumar
3.	Advanced Text/ Speech/ Image Analytics for Office and Industry Automation	26-28 Jun 2023	Dr Gutha Jaya Krishna
4.	Cyber Security Management in Organisation	16-18 Aug 2023	Dr Rajeev Kumar
5.	Advanced Optimizations and their Applications in Diverse Fields for Decision Making	18-20 Sep 2023	Dr Gutha Jaya Krishna
6.	Role of Digital Forensics for Securing Industry 4.0	04-06 Oct 2023	Dr Valli Manickam / Dr Rajeev Kumar
7.	Cyber Security Awareness Programme for Officers	20-24 Nov 2023	Dr Rajeev Kumar
8.	New Technology Adoption for Business Models and Changing Market Trends	11-13 Dec 2023	Dr Rajeev Kumar / Dr Gutha Jaya Krishna
9.	Emerging Security Mechanisms for Making Profitable Businesses	22-26 Jan 2024	Dr Valli Manickam / Dr Rajeev Kumar
LAND ACQUISITION, RESETTLEMENT & REHABILITATION			
1.	Pre Land Acquisition Due Diligence - Effective Social Assessment to Resettlement Planning	19-23 Jun 2023	Dr Reshmy Nair
2.	Operationalising World Bank's Environmental & Social Framework (ESF)	31 Jul - 11 Aug 2023	Dr Reshmy Nair

Management Development Programmes (April 2023-March 2024)

Sl. No.	Programme Title	Dates	Course Director(s)
LAND ACQUISITION, RESETTLEMENT & REHABILITATION			
3.	Avoiding Costly Mistakes in Land Acquisition and Resettlement (National)	09-13 Oct 2023	Dr Reshmy Nair
4.	International Course on Land Acquisition and Resettlement (Good Practices and Avoiding Key Mistakes)	23 Oct-03 Nov 2023	Dr Reshmy Nair
5.	Operationalising World Bank's Environmental & Social Framework (ESF)	20 Nov -01 Dec 2023	Dr Reshmy Nair
6.	High Impact CSR-Need Identification to Impact Assessment	18-22 Dec 2023	Dr Reshmy Nair
7.	Geospatial Technology in Land Acquisition	11-13 Mar 2024	Dr Venugopal Rao / Dr Reshmy Nair
MANAGEMENT STUDIES			
1.	Finance for Non-Finance Executives	15-19 May 2023	Dr. M M Ali
2.	Bridge-it-All Relations	17-19 May 2023	Dr Tanusree Chakraborty
3.	Financial Modelling using Excel	19-23 Jun 2023	Dr M M Ali
4.	Public Procurement Principles and GeM	03-07 Jul 2023	Prof B V N Sachendra
5.	Industry 4.0: Application of AI/ML/Data Mining/IoT/Blockchain in the Industry	10-14 Jul 2023	Dr Karnak Roy
6.	International Programme on 2016 Procurement Policy Framework for the World Bank Aided Projects	24 Jul-04 Aug 2023	Dr Nirmalya Bagchi / Prof B V N Sachendra
7.	Inventory Management Strategies	12-14 Jul 2023	Prof B V N Sachendra
8.	New CSR Framework: Implications, Implementation and Sustainability	17-21 Jul 2023	Sri Venkata K Emani
9.	Agile Leadership Today and Tomorrow	19-21 Jul 2023	Dr Tanusree Chakraborty
10.	Project and Contract Management	31 Jul - 04 Aug 2023	Prof Vilas Shah
11.	Green Public Procurement	09-11 Aug 2023	Sri Rutwik Phatak
12.	Strategic Digital Marketing	21-23 Aug 2023	Sri Venkata K Emani
13.	Round of Applause (campus to corporate)	21-25 Aug 2023	Prof Smita Sengupta Das
14.	Strategies for Cost Leadership	23-25 Aug 2023	Dr M M Ali
15.	Legal Aspects of Contract Management and Administration	06-08 Sep 2023	Prof B V N Sachendra
16.	Design Thinking	06-08 Sep 2023	Prof Smita Sengupta Das
17.	General Management Programme for Middle and Senior level Executives	11-15 Sep 2023	Prof B V N Sachendra
18.	Data-driven Decision Making	11-15 Sep 2023	Dr Karnak Roy
19.	Workforce Management in the Post Pandemic Period	13-15 Sep 2023	Dr Tanusree Chakraborty
20.	Bridge-it-All Relations	18-20 Sep 2023	Dr Tanusree Chakraborty
21.	Image Building	20-22 Sep 2023	Sri Venkata K Emani
22.	Construction Project Management	02-07 Oct, 2023	Prof B V N Sachendra
23.	Procurement of Works and Services using QCBS Methodology	09-11 Oct 2023	Sri Rutwik Phatak / Prof BVN Sachendra
24.	Alternative Dispute Resolution to the Civil Court System	30 Oct-03 Nov 2023	Prof B V N Sachendra
25.	Marketing Strategies for Base of the Pyramid	01-03 Nov 2023	Sri Venkata K Emani
26.	Personal Effectiveness Enhancement Program – PEEP	6-10 Nov , 2023	Prof Smita Sengupta Das
27.	FinTech	20-24 Nov 2023	Dr M M Ali
28.	Achievement Orientation	20-24 Nov 2023	Dr Karnak Roy
29.	HR for Non-HR Managers	22-24 Nov 2023	Dr Tanusree Chakraborty
30.	Project and Contract Management	04-08 Dec 2023	Prof B V N Sachendra
31.	Sales for High Impact	04-06 Dec 2023	Sri Venkata K Emani

Management Development Programmes (April 2023-March 2024)

Sl. No.	Programme Title	Dates	Course Director(s)
MANAGEMENT STUDIES			
32.	International Programme on 2016 Procurement Policy Framework for The World Bank Aided Projects	04-15 Dec 2023	Dr Nirmalya Bagchi / Prof Vilas Shah
33.	Design Thinking	11-13 Dec 2023	Prof Smita Sengupta Das
34.	Materials and Supply Chain Management	11-15 Dec 2023	Prof B V N Sachendra
35.	Finance for Non-Finance Executives	11-15 Dec 2023	Dr M M Ali
36.	Data-driven Decision Making	18-22 Dec 2023	Dr Karnak Roy
37.	Strategic Digital Marketing	03-05 Jan 2024	Sri Venkata K Emani
38.	Digital Currency	08-12 Jan 2024	Dr M M Ali
39.	Management Lessons from the Indian tradition	08-10 Jan 2024	Sri Venkata K Emani
40.	Developing Capability: Developing Self and Others	15-19 Jan 2024	Dr Karnak Roy
41.	Rated Evaluation Criteria in Public Procurement	22-24, Jan 2024	Prof BVN Sachendra / Sri Rutwik Phatak
42.	Public Procurement Principles and GeM	29 Jan-02 Feb 2024	Prof B V N Sachendra
43.	Understanding Corporate Financial Statements	05-09 Feb 2024	Dr M M Ali
44.	International Programme on 2016 Procurement Policy Framework for The World Bank Aided Projects	05 - 16 Feb, 2024	Dr Nirmalya Bagchi / Prof BVN Sachendra
45.	Enhancing Workplace Effectiveness through the Art of Storytelling	14-16 Feb 2024	Dr Tanusree Chakraborty
46.	Industry 4.0: New Age Digital Technological	26-28 Feb 2024	Prof BVN Sachendra / Dr Karnak Roy
47.	Design Thinking	11-13 Mar 2024	Prof Smita Sengupta Das
MANAGERIAL COMMUNICATION AND MARKETING			
1.	Women Leadership Programme	05-09 Jun 2023	Prof J Swarnalatha
2.	Building, Leading and Engaging High Performance Teams	19-23 Jun 2023	Prof J Swarnalatha
3.	How to Communicate with Diplomacy and Tact	12-14 Jul 2023	Prof J Swarnalatha
4.	Leadership Excellence for Organisational Transformation	17-21 Jul 2023	Prof J Swarnalatha
5.	Coaching and Mentoring for Enhancing Productivity	09-11 Aug 2023	Prof J Swarnalatha
6.	Developing Entrepreneurial Mindset	22-24 Aug 2023	Prof J Swarnalatha
7.	Boot Camp for Line Managers	04-08 Sep 2023	Prof J Swarnalatha
8.	HRM for Line Managers	18-22 Sep 2023	Prof J Swarnalatha
9.	Critical Thinking for Strategic Decision Making	26-28 Sep 2023	Prof J Swarnalatha
10.	Train the Trainers - Master Trainers Course	09-13 Oct 2023	Prof J Swarnalatha
11.	Driving Performance through Transformational Leadership	23-27 Oct 2023	Prof J Swarnalatha
12.	Corporate Social Responsibility and Communication: Planning, Implementation and Impact Evaluation	06-08 Nov 2023	Prof J Swarnalatha
13.	Managing Creativity and Innovation	20-22 Nov 2023	Prof J Swarnalatha
14.	Leadership Skills Development	04-08 Dec 2023	Prof J Swarnalatha
15.	Enhancing Interpersonal Effectiveness for Positive Work Culture	11-15 Dec 2023	Prof J. Swarnalatha
16.	Effective Trade Union Management	18-22 Dec 2023	Prof J. Swarnalatha
17.	Tapping Leadership Potential through NLP	01-05 Jan 2024	Prof J. Swarnalatha
18.	Personality Development for Executives	16-18 Jan 2024	Prof J. Swarnalatha
19.	Stress Management and Performance Coaching	19-23 Feb 2024	Prof J Swarnalatha
20.	Communication Skills for Managers	04-08 Mar 2024	Prof J Swarnalatha
21.	Individual Excellence for Organisational Effectiveness	25-29 Mar 2024	Prof J Swarnalatha

Management Development Programmes (April 2023-March 2024)

Sl. No.	Programme Title	Dates	Course Director(s)
PUBLIC POLICY AND GOVERNANCE			
1	New Labour Codes: Context, Provisions and Implications	26-28 Apr 2023	Dr Harsh Sharma
2	Sustainable Development Goals and Good Governance	13-15 Sep 2023	Dr Harsh Sharma
3	New Labour Codes: Context, Provisions and Implications	20-22 Nov 2023	Dr Harsh Sharma
4	Conflict Management and Negotiation Skills	04-08 Dec 2023	Dr Harsh Sharma
5	New Labour Codes: Context, Provisions and Implications	17-19 Jan 2024	Dr Harsh Sharma
6	Design and Documentation	07-09 Feb 2024	Dr Harsh Sharma
7	Building and Leading Effective Teams	21-23 Feb 2024	Dr Harsh Sharma
8	New Labour Codes: Context, Provisions and Implications	13-15 Mar 2024	Dr Harsh Sharma

ONLINE ANNOUNCED PROGRAMMES

Sl. No.	Programme Title	Dates	Course Director(s)
1	Artificial Intelligence and Big Data Disruptions in Industry 4.0	17-19 Jul 2023	Dr Gutha Jaya Krishna
2	Preparing for Digital Transformation and Transition to Industry 5.0	24-25 Jul 2023	Dr Gutha Jaya Krishna
3	Recycle and Reuse of Used Water – Technology and Business Models	21-26 Aug 2023	Dr Rajarshi Banerjee / Prof V Srinivas Chary
4.	Finance for Non-Finance Managers	21-23 Aug 2023	Dr Madhusoodanan PR / Dr A Sai Kiran
5	Advancements in Financial Technologies and their Embracement	24-25 Aug 2023	Dr Gutha Jaya Krishna
6	Finance for Non-Finance Executives	18-22 Sep 2023	Dr MM Ali

ON CAMPUS ANNOUNCED PROGRAMMES - NEW DELHI

MANAGEMENT DEVELOPMENT PROGRAMMES		Dates
1.	Creating High Performance Team	19-20 Apr 2023
2.	Developing Wealth Creating Mindset	27-28 Apr 2023
3.	Capacity Building for Front-line Officers	25-26 May 2023
4.	Financial Management as Growth Enablers	13-14 Jun 2023
5.	Negotiation Skills	15-16 Jun 2023
6.	Art of Influencing	22-23 Jun 2023
7.	Well-being and quest for happiness	13-14 Jul 2023
8.	Leading in the Digital Era	27-28 Jul 2023
9.	Merger and Acquisition	10-11 Aug 2023
10.	Building Leadership Practice	24-25 Aug 2023
11.	Leadership during uncertain times	13-14 Sep 2023
12.	Strategy for Building and Sustaining Competitive advantage	26-27 Sep 2023
13.	Preparing to be a Corporate Director	05-06 Oct 2023
14.	Finance for Non-Finance Executives	09-10 Nov 2023
15.	Managing Salesforce and Distribution Channel	23-24 Nov 2023
16.	Corporate Governance	07-08 Dec 2023

Management Development Programmes (April 2023-March 2024)

ON CAMPUS ANNOUNCED PROGRAMMES - NEW DELHI

MANAGEMENT DEVELOPMENT PROGRAMMES		Dates
17.	International Programme 2016 Procurement Policy Framework for World Bank Aided Projects	04-15 Dec 2023
18.	Strategic Cost and Profitability Management	21-22 Dec 2023
19.	Women Leadership	17-18 Jan 2024
20.	Rated Evaluation Criteria in Public Procurement	22-24 Jan 2024
21.	Capacity Building for Front-line Officers	08-09 Feb 2024
22.	Changing the game: Negotiation and Competitive Decision Making	22-23 Feb 2024
23.	HRM for Line Managers	07-08 Mar 2024

ONLINE LONG DURATION PROGRAMMES

Sl. No.	Programme Title	Dates	Course Director(s)
1	Data Analysis for Business Value (In Collaboration with U C Berkeley)	02 Aug 2023-30 Aug 2023	Dr Valli Manickam
2	Professional Certification Course on “Integrated Municipal Solid Waste Management”	22 Aug 2023-28 Nov 2023	Dr Prathibha Ganesan / Prof V Srinivas Chary
3	Online three-month Certificate Course on Health Informatics for Health Care Professionals. In collaboration with Inorder Institute, Hyderabad and Access Health International, Washington DC	01 Aug 2023-31 Oct 2023	Dr Subodh Kandamuthan / Dr Arundhathy Mamidi
4	Certification Programme in Public Procurement, GeM, Project & Contract Management and Alternative Dispute Resolution (*3 hours of Online every Friday from 18th August to 20th October, followed by 1 week On Campus from 30th October to 3rd November 2023)	18 Aug-03 Nov 2023	Prof B V N Sachendra / Sri Rutwik Phatak
5	Online three-month Certificate Course on Health Insurance with special focus on Project Management and Health Analytics In collaboration with Inorder Institute, Hyderabad and Access Health International, Washington DC	01 Dec 2023-29 Feb 2024	Dr Subodh Kandamuthan / Dr Reshma Gopan / Dr Anju Aggarwal
6	International Certification Programme on Strategic Human Resource Management	18 Dec 2023-14 Jun 2024	Prof J Swarnalatha
7	Certificate Course on World Bank’s Environmental & Social Framework (ESF)	02 Jan-30 Mar 2024	Dr Reshmy Nair
8	LEAP (Leadership Effectiveness Acceleration Programme) to LEAD Journey	15 Jan 2024-14 Jul 2024	Prof Smita Sengupta Das

LONG DURATION PROGRAMMES

Sl. No.	Programme Title	Dates	Course Director(s)
1	ASCI Post Graduate Diploma in Management (Hospital Management) (AICTE approved Two Year Full Time Programme) - Batch: XVIII	2023 - 2025	Dr Subodh Kandamuthan
2	ASCI Post Graduate Diploma in Management (PGDM) (AICTE approved Two Year Full Time Programme) - Batch: V	2023 - 2025	Dr Nirmalya Bagchi

ON CAMPUS PROGRAMME FEE STRUCTURE - HYDERABAD (FY 2023-24)

Sl	Programme (No. of Days)	Per-Participant Programme Fee		
		[Residential]		[Non-Residential]
		INR+GST	for Foreign participant USD	INR+GST
1	3-Day	41,340 + GST	760 + GST	35,340 + GST
2	5-Day	65,720 + GST	1200 + GST	55,720 + GST
3	5½-Day	73,140 + GST	1325 + GST	64,140 + GST
4	Two-Week	1,18,720 + GST	2185 + GST	-
5	Procurement Procedures for the World Bank Aided Projects	1,18,720 + GST	2730 + GST	-



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Delhi Campus

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