

Management Development Programmes (April 2023-March 2024)

ON CAMPUS ANNOUNCED PROGRAMMES

Sl. No.	Programme Title	Dates	Course Director(s)
MANAGEMENT DEVELOPMENT PROGRAMMES			
1.	Advanced Management Programme - 2023 Study Tour : Rome, Florence, Venice, Milan, Zurich, Geneva & Paris	May 01-12, 2023 June 04-18, 2023	Nirmalya Bagchi /
2.	Advanced Management Programme - 2023 Study Tour : Rome, Florence, Venice, Milan, Zurich, Paris & Amsterdam	Aug-Sep 2023	Dr Reshmy Nair /
3	Programme for Young Managers	Sep-23	Dr Karnak Roy / Dr Saswat Kishore Mishra
4.	Advanced Management Programme - 2023 Study Tour : Rome, Florence, Venice, Milan, Zurich, Paris & Amsterdam	Jan-Feb 2024	
ECONOMICS & FINANCE			
1	Anti-Money Laundering (AML) and Combating Financing of Terrorism (CFT)	26-28 Apr 2023	Dr Madhusoodanan PR
2	Indian Accounting Standards (Ind AS)	08-12 May 2023	Dr Madhusoodanan PR / Dr A Sai Kiran
3	Financial Systems, Management and Accountability in Government	15-19 May 2023	Dr Madhusoodanan PR
4	New Frontiers in Risk Management in Banks	22-26 May 2023	Dr Madhusoodanan PR / Dr A Sai Kiran
5	Infrastructure & Project Finance	05-09 Jun 2023	Dr Madhusoodanan PR / Dr A Sai Kiran
6	Enterprise Risk Management	19-23 Jun 2023	Dr Madhusoodanan PR
7	Financial Crime Compliance	12-14 Jul 2023	Dr Madhusoodanan PR
8	Finance for Non-Finance Managers	21-23 Aug 2023	Dr Madhusoodanan PR / Dr A Sai Kiran
9	Indian Accounting Standards (Ind AS)	28 Aug-01 Sep 2023	Dr Madhusoodanan PR / Dr A Sai Kiran
10	Digital Strategy and Digital Risk Management for BFSI	13-15 Sep 2023	Dr Madhusoodanan PR
11	Cashflow-based Lending	09-11 Oct 2023	Dr Madhusoodanan PR / Dr A Sai Kiran
12	Anti-Money Laundering (AML) and Combating Financing of Terrorism (CFT)	18-20 Oct 2023	Dr Madhusoodanan PR
13	Economics and Finance for Bankers	20-22 Nov 2023	Dr Madhusoodanan PR / Dr A Sai Kiran
14	Cyber Crime	29 Nov-01 Dec 2023	Dr Madhusoodanan PR
15	Infrastructure & Project Finance	06-08 Dec 2023	Dr Madhusoodanan PR / Dr A Sai Kiran
16	Fraud Risk Management	21-23 Feb 2024	Dr Madhusoodanan PR
ENERGY STUDIES			
1	Leading India's Energy Transition: Role of Exchange Market	26-28 Apr 2023	Prof Rajkiran V Bilolika / Sri Siddhartha Ramakanth Keshavadasu
2	ESG for Energy Companies – Alignment with the SDG 7, 13	28-30 Jun 2023	Prof Rajkiran V Bilolika / Sri Amartya Awasthi
3	Resource Planning, Automation and Analytics for Indian Power Market	23-25 Aug 2023	Prof Rajkiran V Bilolika / Sri Siddhartha Ramakanth Keshavadasu
4	Regulating Electricity Tariffs and Related Issues	11-13 Oct 2023	Prof Rajkiran V Bilolika / Sri Siddhartha Ramakanth Keshavadasu

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ENERGY STUDIES			
5.	Financing Energy Efficiency and Energy Conservation	15-17 Nov 2023	Rajkiran V Bilolikar / Pavan Kumar Parnandi
6	Developing Global Energy Leaders in India: Tackling and Embracing Energy Disruptions	17-19 Jan 2024	Prof Rajkiran V Bilolikar / Sri Siddartha Ramakanth Keshavadasu
HUMAN RESOURCE DEVELOPMENT			
1	Enhancing Performance and Well-Being through Leadership	21-25 Aug 2023	Dr Lakshmi B
2	Training Programme on Result Oriented Corporate Social Responsibility, Best Practices and Regulatory Framework	22-24 Aug 2023	Sri Hareesh Meppat
3	Innovation and Change Leadership	26-28 Sep 2023	Sri Hareesh Meppat
4	Enhancing for Managerial Effectiveness	09-13 Oct 2023	Dr Lakshmi B
5	Ethics and Values in Administration	06-08 Nov 2023	Dr Lakshmi B
6	Six Sigma for Business Leaders	22-24 Nov 2023	Dr Lakshmi B / Sri Hareesh Meppat
7	Enhancing Performance and Well-Being through Leadership	11-15 Dec 2023	Dr Lakshmi B
8	Improving Work Culture	21-23 Feb 2024	Dr Lakshmi B
9	Decision Making for Effective Leadership	11-15 Mar 2024	Dr Lakshmi B
INFORMATION TECHNOLOGY			
1	Advanced Data Analysis Methods and Tools for Companies	24-26 May 2023	Dr Gutha Jaya Krishna
2	Advanced Technologies for Enhancing Business Growth	12-14 Jun 2023	Dr Gutha Jaya Krishna/ Dr Rajeev Kumar
3	Advanced Text/ Speech/ Image Analytics for Office and Industry Automation	26-28 Jun 2023	Dr Gutha Jaya Krishna
4	Advanced Optimizations and their Applications in Diverse Fields for Decision Making	18-20 Sep 2023	Dr Gutha Jaya Krishna
5	Role of Digital Forensics for Securing Industry 4.0	04-06 Oct 2023	Dr Valli Manickam / Dr Rajeev Kumar
6	Cyber Security Awareness Programme for Officers	20-24 Nov 2023	Dr Rajeev Kumar
7	New Technology Adoption for Business Models and Changing Market Trends	11-13 Dec 2023	Dr Rajeev Kumar / Dr Gutha Jaya Krishna
8	Emerging Security Mechanisms for Making Profitable Businesses	22-26 Jan 2024	Dr Valli Manickam / Dr Rajeev Kumar
LAND ACQUISITION, RESETTLEMENT & REHABILITATION			
1	Pre Land Acquisition Due Diligence - Effective Social Assessment to Resettlement Planning	19-23 Jun 2023	Dr Reshmy Nair
2	Operationalising World Bank's Environmental & Social Framework (ESF)	10-15 Jul 2023	Dr Reshmy Nair
3	Acquisition of User Rights for Pipeline Projects-Conceptual Clarity to Addressing Procedural Dilemmas	31 Jul-04 Aug 2023	Dr Reshmy Nair
4	Avoiding Costly Mistakes in Land Acquisition and Resettlement (National)	09-13 Oct 2023	Dr Reshmy Nair
5	International Course on Land Acquisition and Resettlement (Good Practices and Avoiding Key Mistakes)	23 Oct-03 Nov 2023	Dr Reshmy Nair
6	Operationalising World Bank's Environmental & Social Framework (ESF)	20-25 Nov 2023	Dr Reshmy Nair
7	High Impact CSR-Need Identification to Impact Assessment	18-22 Dec 2023	Dr Reshmy Nair
8	Geospatial Technology in Land Acquisition	11-13 Mar 2024	Dr Venugopal Rao / Dr Reshmy Nair

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MANAGEMENT STUDIES			
1	Finance for Non-Finance Executives	15-19 May 2023	Dr. M M Ali / Prof Vilas Shah
2	Bridge-it-All Relations	17-19 May 2023	Dr Tanusree Chakraborty
3	Financial Modelling using Excel	19-23 Jun 2023	Dr M M Ali
4	Sales for High Impact	21-23 Jun-23	Sri Venkat K Emani
5	Public Procurement Principles and GeM	03-07 Jul 2023	Prof B V N Sachendra
6	Industry 4.0: Application of AI/ML/Data Mining/IoT/Blockchain in the Industry	10-14 Jul 2023	Dr Karnak Roy / Dr Saswat Kishore Mishra
7	International Programme on 2016 Procurement Policy Framework for the World Ban Aided Projects	10-21 Jul 2023	Dr Nirmalya Bagchi / Prof B V N Sachendra / Sri Dhruv Umadikar
8	Inventory Management Strategies	12-14 Jul 2023	Prof B V N Sachendra
9	New CSR Framework: Implications, Implementation and Sustainability	17-21 Jul 2023	Dr Saswat Kishore Mishra / Sri Venkata K Emani
10	Agile Leadership Today and Tomorrow	19-21 Jul 2023	Dr Tanusree Chakraborty
11	Project and Contract Management	31 Jul - 04 Aug 2023	Prof Vilas Shah
12	Bridge-it-All Relations	16-18 Aug 2023	Dr Tanusree Chakraborty
13	Strategic Digital Marketing	21-23 Aug 2023	Sri Venkat K Emani
14	Strategies for Cost Leadership	23-25 Aug 2023	Dr M M Ali
15	Legal Aspects of Contract Management and Administration	06-08 Sep 2023	Prof B V N Sachendra
16	General Management Programme for Middle and Senior level Executives	11-15 Sep 2023	Prof B V N Sachendra
17	Data-driven Decision Making	11-15 Sep 2023	Dr Karnak Roy / Dr Saswat Kishore Mishra
18	Workforce Management in the Post Pandemic Period	13-15 Sep 2023	Dr Tanusree Chakraborty
19	Image Building	20-22 Sep 2023	Sri Venkat K Emani
20	Alternative Dispute Resolution to the Civil Court System	30 Oct-03 Nov 2023	Prof. B V N Sachendra
21	Overview of 2016 Procurement Policy Framework for The World Bank Aided Projects	11 - 15 Sep 2023	Dr Nirmalya Bagchi / Prof Vilash Shah / Sri Dhruv Umadikar
22	Marketing Strategies for Base of the Pyramid	01-03 Nov 2023	Sri Venkat K Emani
23	FinTech	20-24 Nov 2023	Dr. M M Ali
24	Achievement Orientation	20-24 Nov 2023	Dr Karnak Roy / Dr Saswat Kishore Mishra
25	HR for Non-HR Managers	22-24 Nov 2023	Dr. Tanusree Chakraborty
26	International Programme on 2016 Procurement Policy Framework for the World Ban Aided Projects	27 Nov-08 Dec 2023	Dr Nirmalya Bagchi / Prof B V N Sachendra / Sri Dhruv Umadikar
27	Project and Contract Management	04-08 Dec 2023	Prof B V N Sachendra
28	Sales for High Impact	04-06 Dec 2023	Sri Venkat K Emani
29	Materials and Supply Chain Management	11-15 Dec 2023	Prof B V N Sachendra
30	Finance for Non-Finance Executives	11-15 Dec 2023	Dr M M Ali
31	Data-driven Decision Making	18-22 Dec 2023	Dr Saswat Kishore Mishra / Dr Karnak Roy
32	Strategic Digital Marketing	03-05 Jan 2024	Sri Venkat K Emani
33	Digital Currency	08-12 Jan 2024	Dr M M Ali

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MANAGEMENT STUDIES			
34	Management Lessons from the Indian tradition	08-10 Jan 2024	Sri Venkat K Emani
35	Developing Capability	15-19 Jan 2024	Dr Karnak Roy / Dr Saswat Kishore Mishra
36	Public Procurement Principles and GeM	29 Jan-02 Feb 2024	Prof B V N Sachendra
37	Time Series and Applied Econometrics	29 Jan-02 Feb 2024	Dr Saswat Kishore Mishra / Dr Karnak Roy
38	Understanding Corporate Financial Statements	05-09 Feb 2024	Dr M M Ali
39	Overview of 2016 Procurement Policy Framework for The World Bank Aided Projects	12 - 16 Feb, 2024	Dr Nirmalya Bagchi / Prof Vilas Shah / Sri Dhruv Umadikar
40	Enhancing Workplace Effectiveness through the Art of Storytelling	14-16 Feb 2024	Dr Tanusree Chakraborty
41	Industry 4.0: New Age Digital Technological	26-28 Feb 2024	Dr Karnak Roy / Prof BVN Sachendra
MANAGERIAL COMMUNICATION AND MARKETING			
1	Women Leadership Programme	05-09 Jun 2023	Prof J Swarnalatha
2	Building , Leading and Engaging High Performance Teams	19-23 Jun 2023	Prof J Swarnalatha
3	How to Communicate with Diplomacy and Tact	12-14 Jul 2023	Prof J Swarnalatha
4	Leadership Excellence for Organisational Transformation	17-21 Jul 2023	Prof J Swarnalatha
5	Coaching and Mentoring for Enhancing Productivity	09-11 Aug 2023	Prof J Swarnalatha
6	Developing Entrepreneurial Mindset	22-24 Aug 2023	Prof J Swarnalatha
7	Boot Camp for Line Managers	04-08 Sep 2023	Prof J Swarnalatha
8	HRM for Line Managers	18-22 Sep 2023	Prof J Swarnalatha
9	Critical Thinking for Strategic Decision Making	26-28 Sep 2023	Prof J Swarnalatha
10	Train the Trainers - Master Trainers Course	09-13 Oct 2023	Prof J Swarnalatha
11	Enhancing Interpersonal Effectiveness for Positive Work Culture	11-15 Dec 2023	Prof J. Swarnalatha
12	Effective Trade Union Management	18-22 Dec 2023	Prof J. Swarnalatha
13	Tapping Leadership Potential through NLP	01-05 Jan 2024	Prof J. Swarnalatha
14	Personality Development for Executives	16-18 Jan 2024	Prof J. Swarnalatha
15	Stress Management and Performance Coaching	19-23 Feb 2024	Prof J Swarnalatha
PUBLIC POLICY, GOVERNANCE AND PERFORMANCE			
1	New Labour Codes: Context, Provisions and Implications	26-28 Apr 2023	Dr Harsh Sharma
2	Sustainable Development Goals and Good Governance	13-15 Sep 2023	Dr Harsh Sharma
3	New Labour Codes: Context, Provisions and Implications	20-22 Nov 2023	Dr Harsh Sharma
4	Conflict Management and Negotiation Skills	04-08 Dec 2023	Dr Harsh Sharma
5	New Labour Codes: Context, Provisions and Implications	17-19 Jan 2024	Dr Harsh Sharma
6	Programme on Design and Documentation	07-09 Feb 2024	Dr Harsh Sharma
7	Building and Leading Effective Teams	21-23 Feb 2024	Dr Harsh Sharma
8	New Labour Codes: Context, Provisions and Implications	13-15 Mar 2024	Dr Harsh Sharma

ON CAMPUS ANNOUNCED PROGRAMMES

Sl. No.	Programme Title	Dates	Course Director(s)
ENVIRONMENT, URBAN GOVERNANCE & INFRASTRUCUTRE DEVELOPMENT			
1	Certification Programme on "Garbage Free Cities: Achieving Five Star Rating"	17-19 May 2023	Dr Prathibha Ganesan / Prof V Srinivas Chary
2	Towards zero waste management – Decentralized Solid Waste Management (DSWM)	03-05 Jul 2023	Ms Sumskrutha K / Dr Prathiba Ganesan
3	Promoting Civil Society engagement in CWIS – process and prospects	04-06 Sep 2023	Dr M Snehalatha / Ms Smaskrutha K
4	Change Management for Achieving Continuous Water Supply (24/7) for all in Urban Areas		Prof V Srinivas Chary / Dr M Snehalatha
5	Laboratory Certification Course Sampling and Analysis of Faecal Sludge & Used Water		Dr Rajarshi Banerjee
6	Certification course on Leadership Development for City Wide Inclusive Sanitation		Dr M Snehalatha / Prof V Srinivas Chary

ON CAMPUS ANNOUNCED PROGRAMMES - NEW DELHI

MANAGEMENT DEVELOPMENT PROGRAMMES		Dates	Course Director	Programme Fee
1	Wealth Creating Mindset	18-19 Apr 2023		
2	Creating High Performance Team	27-28 Apr 2023		
3	Art of Influencing	12-May 2023		
4	Capacity Building for Front-line Officers	25-26 May 2023		
5	Financial Management as growth enablers	15-16 Jun 2023		
6	Negotiation Skills	08-09 Jun 2023		
7	Well-being and quest for happiness	13-14 Jul 2023		
8	Leading in the Digital Era	27-28 Jul 2023		
9	Merger and Acquisition	10-11 Aug 2023		
10	Building Leadership Practice	24-25 Aug 2023		
11	Leadership during uncertain times	13-14 Sep 2023		
12	Strategy for Building and Sustaining Competitive advantage	26-27 Sep 2023		
13	Preparing to be a Corporate Director	05-06 Oct 2023		
14	Finance for Non-Finance Executives	09-10 Nov 2023		
15	Managing Salesforce and Distribution Channel	23-24 Nov 2023		
16	Corporate Governance	07-08 Dec 2023		
17	Strategic Cost and Profitability Management	21-22 Dec 2023		
18	Women Leadership	17-18 Jan 2024		
19	Capacity Building for Front-line Officers	08-09 Feb 2024		
20	Changing the game: Negotiation and Competitive Decision Making	22-23 Feb 2024		
21	HRM for Line Managers	07-08 Mar 2024		

Management Development Programmes (April 2023-March 2024)

ONLINE ANNOUNCED PROGRAMMES

Sl. No.	Programme Title	Dates	Course Director(s)
1	Artificial Intelligence and Big Data Disruptions in Industry 4.0	17-19 July 2023	Dr Gutha Jaya Krishna
2	Preparing for Digital Transformation and Transition to Industry 5.0	24-25 Jul 2023	Dr Gutha Jaya Krishna
3	Recycle and Reuse of Used Water – Technology and Business Models	21-26 Aug 2023	Dr Rajarshi Banerjee / Prof V Srinivas Chary
4	Advancements in Financial Technologies and their Embracement	24-25 Aug 2023	Dr Gutha Jaya Krishna
5	Finance for Non-Finance Executives	18-22 Sep 2023	Dr MM Ali

ONLINE LONG DURATION PROGRAMMES

Sl. No.	Programme Title	Dates	Course Director(s)
1	Professional Certification Course on “Integrated Municipal Solid Waste Management”	14 Feb 2023- 30 Apr 2024	Dr Prathibha Ganesan / Prof V Srinivas Chary
2	Online Certificate programme in Health Insurance with focus on Health Analytics and Project Management with Access Health International and inorder institute	Jun-23	Dr Subodh Kandamuthan / Dr Reshma Gopan
3	Certification Programme in Public Procurement, GeM, Project & Contract Management and Alternative Dispute Resolution (*3 hours of Online every Friday from 18thAugust to 20thOctober, followed by 1 week On Campus from 30thOctober to 3rd November 2023)	18 Aug-03 Nov 2023	Prof B V N Sachendra
4	Health Informatics for Health Professionals (in collaboration with ACCESS Health International)	11 Dec 2023 - 10 Mar 2024	Dr Saswat Kishore Mishra
5	International Certification Programme on Strategic Human Resource Management	18 Dec 2023- 14 Jun 2024	Prof J. Swarnalatha
6	Certificate Course on World Bank’s Environmental & Social Framework (ESF)	02 Jan-30 Mar 2024	Dr Reshmy Nair

LONG DURATION PROGRAMMES

Sl. No.	Programme Title	Dates	Course Director(s)
1	ASCI Post Graduate Diploma in Management (Hospital Management) (AICTE approved Two Year Full Time Programme) - Batch: XVIII	2023 - 2025	Dr Subodh Kandamuthan
2	ASCI Post Graduate Diploma in Management (PGDM) (AICTE approved Two Year Full Time Programme) - Batch: V	2023 -2025	Dr Nirmalya Bagchi