



ADMINISTRATIVE STAFF COLLEGE OF INDIA

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Rutwik Phatak
Programme Director

14th July, 2025

Dear Madam / Sir,

Programme on QCBS for Procurement of Works and Services (October 13-15, 2025)

Greetings from the Administrative Staff College of India (ASCI)!

As India's development ambitions grow, so does the demand for higher quality outcomes—from world-class infrastructure to reliable public services. While not all public procurement is directly citizen-facing, it plays a foundational role in enabling this transformation. Recognising the need to shift from a purely cost-driven approach, the Government of India has empowered its ministries, departments, and public sector enterprises to adopt **Quality and Cost Based Selection (QCBS)** methodology for works and services where quality is of essence.

To support this important shift, the **Administrative Staff College of India (ASCI)** is pleased to announce a **3-day training programme on "QCBS for Procurement of Works and Services"**, scheduled from **October 13 to 15, 2025**, at its picturesque Hyderabad campus.

Aligned with the Government's vision of transforming officials from karmacharis to karmayogis, this programme will enhance competencies in **Operational Excellence (Core No. 8)** and **Public Procurement (Functional No. 6)** as defined by the Capacity Building Commission's Competency Framework. Participants will gain the tools to design and manage procurement processes that integrate quality, ensure value for money, and improve project outcomes.

We invite your organization to **nominate 3-4 engineers, officers or executives** engaged in procurement or contract management. A 10% discount is applicable for organizations nominating three or more participants.

The Programme Brochure and Nomination Form are enclosed. Kindly send in your nominations by October 03, 2025. For any further information, please feel free to contact us.

Looking forward to the pleasure of hearing from you!

With Warm Regards,

Rutwik Phatak
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3-Day Programme on **QCBS for Procurement of Works and Services**

October 13-15, 2025



asci
Leadership through Learning

Accredited as उत्कृष्ट (Utkruth) by the
Capacity Building Commission
Government of India

Programme Overview

This three-day programme on **Quality and Cost Based Selection (QCBS) for Procurement of Works and Services** is designed to enhance the capabilities of procurement professionals in adopting quality-focused approaches within public procurement processes. Aligned with the *General Instructions on Procurement and Project Management* issued by the Department of Expenditure, Government of India, the programme provides in-depth exposure to the QCBS methodology, including techniques for defining quality criteria, evaluating bids, and structuring contracts that balance cost with quality. Through case discussions, group work, and deliberations on the best practices in public procurement, the programme offers real-world perspectives on implementing QCBS effectively. Q&A sessions with the experienced resource persons and domain experts will help address participant queries, ensuring they leave equipped with the knowledge and tools needed to apply QCBS in their respective organizations.

Objectives

- To familiarize participants with the principles and statutory provisions w.r.t. public procurement in India
- To acquaint participants with Quality and Cost Based Selection (QCBS) Methodology and related procedures
- To apprise participants about QCBS modalities on GeM & e-Procurement

Competency Enhancement

- The Programme aims to strengthen competencies in Operational Excellence (Core Competency No. 8) and Public Procurement (Functional Competency No. 6) per CBC's Competency Framework.

Duration

The programme duration is 3 days from October 13-15, 2025. Participants are expected to arrive a day before commencement of the Programme and may leave after the conclusion of the Programme on 15th October 2025.

Coverage

The Programme will broadly cover the following topics:

- Fundamental Principles and Statutory Provisions in Public Procurement
- DoE's General Instructions on Project and Procurement Management
- Thumb rules for evaluating quality and examples of evaluation criteria
- Financial implications of QCBS
- Real-life examples of QCBS for civil works and services in India
- Enabling features on GeM and e-Procurement portal to use QCBS
- Best practices in Public Procurement

Venue and Accommodation

The Programme will be held at ASCI's picturesque Hyderabad campus. Participants will be accommodated in single occupancy AC rooms.

Fees

Residential Fee – **Rs. 43,700 + GST**

Non-Residential Fee – **Rs. 37,700 + GST**

The fee covers tuition, boarding and lodging, courseware (in electronic form) and other facilities of the College. **10% discount on the Programme fee** will be given to organizations **nominating three or more participants**, provided the payment is credited in ASCI's bank account before October 10, 2025.

Mode of Payment

Fees may be paid by Bank/Wire transfer to the following Bank Account:

Bank Account Number	62090698675
Beneficiary Name	Administrative Staff College of India
IFSC Code	SBIN0020063
Bank Name	State Bank of India
Branch Address	Bellavista Branch, Raj Bhavan Road, Somajiguda, Hyderabad - 500 082

Note: Kindly forward us the details of Bank/Wire transfer of fee payment indicating the Programme Code (**Prg/25-26/1/92**) to poffice@asci.org.in for confirmation.

Last Date for Nomination

Nominations may be submitted in the format attached with this brochure by email. Last date for submitting nominations is October 03, 2025.

Last Date for Withdrawal

October 06, 2025. Any withdrawals after this date will entail forfeiture of fee paid, if any.

Medical Insurance

The nominees are requested to carry with them the proof of Medical Insurance. The sponsoring agency is required to endorse the nominees' medical coverage in the event of hospitalisation.

ASCI Alumni Association

Participants of the College programmes will automatically become members of the ASCI alumni association.

Certificate of Participation

The College issues a Certificate of Participation on conclusion of the programme.

Contact for More Details

For Logistical Queries:

G. Sreenivasa Reddy,

Programmes Officer +91-9246203535

For Content Related Queries:

Rutwik Phatak

Programme Director +91-9503662190

Programme Director

Rutwik Phatak

Email: rdp@asci.org.in



About ASCI

ASCI is the first management development institution set up in the country by the Government of India and industry in 1956 to impart state-of-the-art management education for practicing managers, a legacy that we proudly take forward with a strong alumni of over 1,70,000. We are proud of our alumni which includes the leaders of Indian industry and senior Civil Servants in the government, public sector undertakings to be a part of this unique organisation.

ASCI conducts customized programmes for Government of India, State Governments, Public Sector, Private Sector and various international organisations. Our experienced faculty bring to the table a wealth of academic credentials, rich industry exposure and act as a catalyst in the classroom discussions, case study analyses and tutorials. Our faculty also conduct international programmes which provide an exposure to the global best practices. In addition to this, faculty at ASCI also carry out large number of management research activities (typically about 100 each year) which helps them provide the much needed value addition in the training programmes. In addition, we conduct non-residential programmes at our New Delhi Centre as well as programmes at the venue of the client's choice.



Administrative Staff College of India

Bella Vista, Raj Bhavan Road, Khairatabad,
Hyderabad - 500 082, India.
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College Park Campus

Road No. 3, Banjara Hills,
Hyderabad - 500 034.
Tel: 040-66720700 / 01/02/05
Fax : 040-66720725

Delhi Campus

C-24, Institutional Area
South of IIT, Behind Qutub Hotel
New Delhi-110 016.
Tel: 011-26962204, 26961750, 26961850



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Bella Vista, Raj Bhavan Road, Hyderabad - 500 082, India

Nomination Form
3 - Day Programme on
QCBS for Procurement of Works and Services
(October 13-15, 2025)

Nominee's Contact Information

Name (Mr/Ms) _____	Date of Birth: _____
Designation : _____	Qualification: _____
Organisation : _____	
Address : _____	
Phone(s) : Office: _____ Mobile: _____ Home: _____	
e-mail : _____	Fax: _____

Sponsors Details

Name of the Sponsoring Authority: _____	Designation: _____
Organisation : _____	
GSTIN Number: _____	
Address : _____	
	Pincode: _____
Phone(s) : Office: _____ Mobile: _____	
e-mail : _____	Fax: _____

Fee particulars

Amount Payable : _____	Mode of Payment (DD/Ch/NEFT): _____
Name of the Bank : _____	Date of Instrument/Transfer: _____
Instrument Number: _____	UTR Number for NEFT _____

Medical Insurance:

Name of the Insurance Agency	Policy Number	Validity upto

Note: Coverage should be available in Hyderabad, India.

Signature and Official Seal of the Sponsoring Authority:

NOTE: Forward nomination form to: **Mr. G. Sreenivasa Reddy, Programmes Officer,** Administrative Staff College of India, Bella Vista, Hyderabad-500 082. Phone: 0091-40-66534247, 66533000, Mobile: 9246203535, Fax: 0091-40-66534356, e-mail: poffice@asci.org.in