



**asci**  
Leadership through Learning

## ADMINISTRATIVE STAFF COLLEGE OF INDIA

Bella Vista, Raj Bhavan Road, Hyderabad - 500 082, India  
Phone : 0091-40-66533000, 66534247, Fax : 0091-40-66534356,  
email: poffice@asci.org.in, URL: <http://www.asci.org.in>

**Prof. B V N Sachendra**

Programme Director

April 11, 2025

### Programme on

## INVENTORY MANAGEMENT STRATEGIES

(July 16 - 18, 2025)

If money makes the world go around, inventory makes logistics go around. The planning, storing, moving and accounting for inventories are the basis for business success.

Administrative Staff College of India undertakes extensive training, consultancy and research in the field of Inventory Management. The College has done a lot of research on Inventory Management Strategies to be adapted by organisations in the post Covid business scenario and is conducting a number of Webinars, for various organisations on the subject.

I am glad to inform you that the College is running its next **3-day** training programme on **Inventory Management Strategies** from **July 16-18, 2025**.

Managing the inventories to simultaneously increase fill rates and inventory turns in the emerging business environment is the basis for the principles featured in this training programme.

We request you to attend the programme and nominate your executives involved in the related functions for the programme. Please do not hesitate to get in touch with me if you need any clarifications or additional information. I can be reached at **040-66534273** or **bvns@asci.org.in**

We are enclosing the Brochure and the Nomination Form. Kindly ensure that the nomination forms reach us by **July 02, 2025**.

Please note that the nominees are requested to carry with them the proof of Medical Insurance. The sponsoring agency is required to endorse the nominees' medical coverage in the event of hospitalisation.

Looking forward to the pleasure of hearing from you.

Yours Sincerely,

  
**B.V.N. Sachendra**

Encl: Brochure and Nomination Form

Programme on

# INVENTORY MANAGEMENT STRATEGIES

(July 16-18, 2025)



**Administrative Staff College of India**  
(accredited as उत्कृष्ट by Capacity Building Commission, GoI)

## PROGRAMME OVERVIEW

In the contemporary fast-moving global economy, businesses must expertly navigate the complexities of large-scale product movement. The rise of rapid delivery has transformed customer expectations, making inventory management not just an operational necessity but a strategic advantage.

Success in inventory management lies in striking the right balance—minimising costs while ensuring seamless supply. Yet, many organisations underestimate hidden expenses, from storage and insurance to taxes and the capital locked in stock. These overlooked costs can erode profitability and hinder growth.

The COVID-19 pandemic served as a wake-up call, exposing vulnerabilities in supply chains worldwide. Over-reliance on distant suppliers and lean inventory models left businesses scrambling to meet demand. Now, organisations are rethinking their strategies—blending Just-In-Time (JIT) efficiency with Just-In-Case (JIC) resilience. By diversifying suppliers and strengthening domestic networks, they are future-proofing operations against unforeseen disruptions.

This programme is designed to empower professionals with cutting-edge inventory management techniques. From cost reduction strategies to agile supply chain solutions, participants will gain the tools to optimise inventory, enhance efficiency, and drive business success in an unpredictable world.

## OBJECTIVES

- ◆ Strengthening knowledge of procurement, planning, and inventory control.
- ◆ Reducing excess inventory while ensuring optimal stock levels for enhanced customer service, higher investment turnover, and profitability.
- ◆ Facilitating experience-sharing to assess current inventory methods, refine existing systems, and determine optimal inventory levels and replenishment policies.

## CONTENT

### Day 1: Supply Chain Perspective & Stock Planning

- ◆ Understanding the supply chain perspective and its role in minimising inventory costs.
- ◆ Building effective supplier relationships.

- ◆ Mathematical models for optimal stock-level planning.

### Day 2: Procurement Policies & Inventory Control

- ◆ Public procurement procedures and policies.
- ◆ Latest trends and best practices in inventory management.
- ◆ Business simulation game on demand forecasting and inventory risk management.

### Day 3: Legal Aspects & Vendor Management

- ◆ Legal considerations in procurement and materials management.
- ◆ Vendor performance evaluation and management.
- ◆ Karmayogi Competencies and future strategies for organisations.

## METHODOLOGY

The training employs an interactive approach incorporating classroom sessions, case studies, and experience sharing to enhance learning outcomes.

## FACULTY PROFILE

The programme will be led by Prof. BVN Sachendra, Professor and Dean of Training Programmes, with nearly three decades of experience in teaching and training. He has trained thousands of procurement, contract management, and supply chain management officers. The faculty team will include distinguished civil servants, industry practitioners, and College faculty members.

## PARTICIPANT PROFILE

This programme is designed for middle and senior executives involved in forecasting, demand management, sales and operations planning, production planning, material requirements planning, and inventory control. It is also valuable for operations managers, planners, product managers, and senior officers engaged in inventory accuracy, cycle counting, lot sizing, safety stock management, warehousing, shipping, and material handling.

***Organisational sponsorship is essential***

## VENUE

The programme is fully residential and the participants will be accommodated in air-conditioned single occupancy rooms. The college does not provide accommodation for the family. The college is Wi-Fi enabled in a comprehensive way.

## DURATION

The programme duration is 3 days starting from **July 16-18, 2025**. The participants are expected to arrive a day before commencement and may leave after the conclusion of the programme.

## PROGRAMME FEE

**Residential Fee: Rs. 43,700/-** (US \$683 for foreigners) plus GST as applicable (presently 18%) per participant. The fee covers tuition, board and lodging, courseware (in electronic form) and other facilities of the College including internet usage.

**Non-Residential Fee: Rs. 37,700/-** plus GST as applicable (presently 18%) per participant. The fee covers tuition, course ware (in electronic form) working lunch and other facilities of the College including internet usage.

A discount of 10% on the Programme fee for three or more participants from the same organisation will be given, provided the payment is credited into our Bank account before **July 14, 2025**.

**Note:** Kindly forward us the details of the Bank/ Wire transfer of the **programme fee** to email: **poffice@asci.org.in** for confirmation.

Bank details are given below:

### For Indian Participants :

Bank Account Number	62090698675
Beneficiary Name	Administrative Staff College of India
IFSC Code	SBIN0020063
Bank Name	State Bank of India
Branch Address	Bellavista Branch, Raj Bhavan Road, Somajiguda, Hyderabad - 500 082

### For Foreign Participants:

Bank Account Number	62090698675
Beneficiary Name	Administrative Staff College of India
Swift Code	SBININBB327
Bank Name	State Bank of India
Branch Address	Bellavista Branch, Rajbhavan Road, Somajiguda, Hyderabad - 500 082.
Country	India

## MEDICAL INSURANCE

The nominees are requested to carry with them the proof of Medical Insurance. The sponsoring agency is required to endorse the nominees' medical coverage in the event of hospitalization.

## LAST DATE FOR NOMINATION

Please use the prescribed/attached form. Last date for receiving nominations is **July 02, 2025**. Kindly contact Programmes Officer for further details (contact details are given at the end of the nomination form).

## LAST DATE FOR WITHDRAWAL

**July 09, 2025**. Any withdrawals after this date will entail forfeiture of fee paid, if any.

## ASCI ALUMNI ASSOCIATION

Participants of the College programmes will automatically become members of the ASCI alumni association.

## CERTIFICATE OF PARTICIPATION

The College issues a Certificate of Participation on conclusion of the programme.

Programme Director

**Prof B V N Sachendra**

Email: [bvns@asci.org.in](mailto:bvns@asci.org.in)

Administrative Staff College of India (ASCI) is taking all the precautionary measures and following all the norms (in light of COVID 19) to provide a safe environment for the participants who are visiting our Campus to attend the Training Programmes.



## ABOUT ASCI

ASCI is the first management development institution set up in the country at the instance of the Government of India and industry in 1956 to impart state-of-the-art management education for practicing managers, a legacy that we proudly take forward with a strong alumni of over 1,76,500. We are proud of our alumni which includes the leaders of Indian industry and senior Civil Servants in the government, public sector undertakings to be a part of this unique organisation. We are thankful to you all for the support extended in the past and look forward to your continuing patronage in 2025-26.

Also, ASCI conducts customized programmes for Government of India, State Governments, Public Sector, Private Sector and various international organisations. Our experienced faculty bring to the table a wealth of academic credentials, rich industry exposure and act as a catalyst in the classroom discussions, case study analyses and tutorials. Our faculty also conduct international programmes which provide an exposure to the global best practices. In addition to this, faculty at ASCI also carry out large number of management research activities (typically about 100 each year) which helps them provide the much needed value addition in the training programmes. In addition, we conduct non-residential programmes at our New Delhi Centre as well as off-campus programmes at the venue of the client's choice.



### **Administrative Staff College of India**

Bella Vista, Raj Bhavan Road, Khairatabad,  
Hyderabad - 500 082, India.

**Telefax (Programmes Office) : 0091-40-23324365**

Mobile: 9246203535, Phone : 0091-40-66534247

Fax : 0091-40-66534356

### **College Park Campus**

Road No. 3, Banjara Hills,  
Hyderabad - 500 034.

Tel: 040-66720700 / 01 /02 /05

Fax : 040-66720725

### **Delhi Campus**

C-24, Institutional Area  
South of IIT, Behind Qutub Hotel  
New Delhi-110 016.

Tel: 011-26962204, 26961750, 26961850

**[www.asci.org.in](http://www.asci.org.in)**

## Nomination Form

### Programme on

## INVENTORY MANAGEMENT STRATEGIES

(July 16 - 18, 2025)

### Nominee's Contact Information :

Name (Mr/Ms) :	_____	Date of Birth :	_____
Designation :	_____	Qualification :	_____
Organisation :	_____		
Address :	_____		
Phone(s) :	(Off) : _____	(Mobile) :	_____
e-mail :	_____	Fax :	_____

### Sponsor's Details

Name of the Sponsoring Authority _____	Designation _____
Organisation :	_____
GSTIN No. :	_____
Address :	_____
	Pincode : _____
Phone(s) :	(Off) : _____ (Mobile) : _____
e-mail :	_____ Fax : _____

### Fee Particulars

Amount Payable :	Mode of Payment (DD/Chq/NEFT) :
Name of the Bank :	Date of Instrument/Transfer :
Instrument Number :	UTR Number for NEFT :

### Medical Insurance

Name of the Insurance Agency	Policy Number	Validity upto
<b>Note : Coverage should be available in Hyderabad, India</b>		

Signature and Official Seal of the Sponsoring Authority :

NOTE : Forward nomination form to : **Mr. G. Sreenivasa Reddy, Programmes Officer**, Administrative Staff College of India, Bella Vista, Hyderabad-500 082. Phone : 0091-40-66534247, 66533000, Mobile: 9246203535, Fax : 0091-40-66534356, e-mail: poffice@asci.org.in