



**asci**  
Leadership through Learning

## SIX MONTHS COURSE ON BUSINESS ADMINISTRATION AND MANAGEMENT SKILLS



**Administrative Staff College of India**  
(*accredited as उत्कृष्ट by Capacity Building Commission, GoI*)









## About ASCI



The Administrative Staff College of India (ASCI) is a premier institution with a legacy of over seven decades, specialising in providing high-quality training and education in business management and administration. Established in 1956 at the initiative of the Government of India and renowned public administrators, ASCI has consistently been at the forefront of shaping leadership skills and fostering strategic thinking among its participants. ASCI boasts a distinguished faculty comprising experts in business management and administration and related fields, many of whom positions in government, academia, and industry. The institution's commitment to excellence is evident in its

collaborations with national and international organisations, facilitating the exchange of knowledge and best practices. With state-of-the-art facilities, a robust curriculum, and a proven track record of nurturing leaders, ASCI is a credible and trusted entity well-equipped to conduct the proposed six-month course on Business management and Administration skills.

ASCI's credentials to conduct this course are further underscored by its successful execution of similar programs tailored for diverse professional backgrounds. The institution's alumni, holding key positions across government, private, and non-profit sectors, attest to the effectiveness of ASCI's training methodologies. Moreover, ASCI has a commendable history of designing and implementing analogous programs, leveraging its expertise to ensure the seamless transition of participants into new career trajectories. The institution's continuous engagement with cutting-edge research and its responsiveness to evolving challenges in the field of business administration reinforce its status as a dynamic and forward-thinking institution. The proposed course draws on ASCI's wealth of experience, combining theoretical insights with practical applications, to prepare armed forces officers for a seamless transition into civilian roles. The fact that ASCI has successfully undertaken and executed similar programs in the past highlights its capacity and commitment to delivering impactful training experiences. This, in turn, positions ASCI as an ideal partner in supporting the Directorate General of Resettlement's mission of aiding armed forces personnel in their post-retirement career endeavours.

## MESSAGE BY DIRECTOR GENERAL, ASCI



**Dr. Ramesh Kumar Nimmagadda, IAS (Retd)**  
Director General  
Administrative Staff College of India (ASCI).

It gives me immense pride to extend my heartfelt best wishes to the distinguished officers of the Business Administration and Management Skills Programme at ASCI as they embark on their journey toward new professional horizons.

These officers, having dedicated years of exemplary service to the nation, now step into the corporate world equipped with a robust foundation in business strategy, leadership, and management excellence. Their discipline, adaptability, problem-solving abilities, and strategic thinking—forged in the demanding environments of the Armed Forces—are now complemented by contemporary business acumen, analytical proficiency, and administrative expertise.

The six-month intensive programme, meticulously designed by ASCI in alignment with the Directorate General of Resettlement's vision, has honed their capabilities in business administration, financial management, operations, and organizational leadership. Through rigorous case studies, industry exposure, and real-world problem-solving exercises, they have seamlessly transitioned their leadership ethos into the dynamic landscape of the corporate sector.

To recruiters, I confidently state that these individuals are not just professionals but leaders of unparalleled commitment, resilience, and integrity. Their ability to thrive in high-pressure environments, drive strategic initiatives, and inspire teams makes them invaluable assets to any organization.

As they take this bold step forward, I wish them great success in their career transitions. I am certain that their indomitable spirit, strategic mindset, and unwavering dedication will continue to create a meaningful impact in every role they undertake.

Wishing them the very best for their placements and future endeavors.



## MESSAGE BY DIRECTOR GENERAL, RESETTLEMENT



**Major General SBK Singh**  
Director General, Resettlement

It gives me immense pride and joy to introduce the 1st batch of Business Administration and Management Skills program. The 16 vibrant participants represent a group of professionals equipped with varying work experiences, transitioning from their career in the Armed Forces to embracing the challenges thrown by the corporate world.

The Officers of the Indian Armed Forces are a heterogeneous group of highly committed professionals with homogeneous values and unparalleled ethics coupled with significant experience of working under challenging circumstances, performing a plethora of tasks under high-pressure situations, and yet delivering superlative results. Add to these the insurmountable pillars of discipline, focus, perseverance, resourcefulness, adaptability, and courage, and we have an enviable pool of highly talented individuals of colossal worth in the corporate world.

I invite the Captains of the Industry and Corporate Sector and strongly recommend this batch for your consideration, secured in the belief and knowledge which they will propel your organization to higher growth trajectory.



## MESSAGE BY COURSE DIRECTOR



**Prof. Dr. Subodh Kandamuthan**

Dean of Training (Long Duration Programs)  
Director Centre for Public Policy Governance and Policy  
Course Director  
ASCI

I am happy to place before you the placement brochure of ASCI's flagship Armed Forces Program titled Business Administration and Management Skills for the dedicated cohort of retired and serving officers of Indian Army, Air Force and Navy. I commend the participants for their unwavering dedication, adaptability, and commitment to excellence. Designed to bridge the gap between military and civilian professional environments, this intensive program has equipped them with a robust foundation in business principles, leadership, and strategic management—essential skills for thriving in the corporate world.

ASCI's rigorous curriculum, coupled with industry interactions and practical training, has prepared them to seamlessly transition into roles across corporate management, operations, consulting, and administration. Their strong work ethic, coupled with a collaborative mindset, makes them an asset to any organization.

As they embark on this new chapter, I extend my best wishes for their placements and am confident that their skills, integrity, and leadership will leave a lasting impact in the civilian sector. To recruiters, I highly recommend this exceptional talent pool—their potential is boundless, and their readiness to excel is undeniable.



## MESSAGE BY COURSE DIRECTOR



**Dr. Bharath Shashanka Katkam**

Faculty - Centre for Human Resources Development  
Course Director  
ASCI

I extend my heartfelt congratulations to the tri-service officers of ASCI's flagship Business Administration and Management skills course. These officers, hailing from the Indian Army, Navy, and Air Force, bring with them an unparalleled legacy of leadership, discipline, strategic thinking, and integrity.

During the course, they have undergone rigorous training across a wide spectrum of management domains. The curriculum has been thoughtfully curated to equip them with both foundational and contemporary competencies needed to excel in dynamic corporate environments. Their military background combined with the robust training they've received enables them to seamlessly align with organizational goals, manage crossfunctional teams, adapt quickly to change, and make strategic decisions under pressure. They are not only mission-driven but also possess a high emotional quotient and ethical grounding—attributes critical to leadership roles in today's business landscape.

I strongly endorse their candidature and have full confidence that they will bring significant value to any organization they join. Their ability to perform under challenging circumstances, coupled with their newly acquired business management skills, makes them uniquely suited to contribute meaningfully in multinational corporations.



## Introduction to the Course

The course seeks to bridge the gap between military and civilian professional environments by offering a robust business management and administration skills curriculum. This endeavor aligns with ASCI's commitment to providing high-quality education and training to individuals seeking career transitions.

ASCI has conceptualised this course intending to be a flagship programme supporting the Directorate General of Resettlement's mission to facilitate a smooth transition for retiring armed forces officers. We believe that this initiative will contribute significantly to participants' personal and professional growth, preparing them for successful careers in the civilian sector.

## Objectives

- ◆ Enhance participant's understanding of business administration principles and practices.
- ◆ Develop management skills required for the effective leadership in civilian organizations.
- ◆ Provide insights into the job market and equip participants with tools for a successful career transition.
- ◆ Foster a network of like-minded individuals and experts in the civilian sector.

## Programme design

The programme offers various courses to strengthen the business management and administration skills of the participants.

### Overview of Business Administration and Management skills

The module covers the introduction of business administration, various theories involved in business & organizational administration, stages & evolution of public administration. Key topics include Project management, overview of labor laws, economic environment, labor laws in project management, Artificial Intelligence & data analysis, overview of human resources management & organizational behaviour. The module emphasizes on providing an overview on the contemporary issues, challenges and solutions in the domain of business management and administration.

### Human Resource Management & Negotiations

The module covers the various theories involved in Human resources management & Negotiations. Key topics include Introduction to HRM, People management, HRM planning, Negotiations, Performance management & improvement, Compensation, Job analysis and design, Training management, Recruitment & Selection. The module emphasizes on HRM principles, strategic people management, workforce planning, negotiation techniques, and key HR functions that contribute to organizational success.

### Leadership in Organizational Administration

The module covers the various theories involved in Leadership in Organizational administration. Key topics include Self-awareness & Individual differences, Counseling, Leadership in Organizational administration, Emotional Intelligence, Dark leadership, Positive leadership, Team Building, Change management. The module aims to develop leadership competencies in organizational settings by focusing on interactive learning, case studies, and practical exercises, psychometric assessments and simulation-based exercises.

### Strategic Management

The module covers the various theories involved in Leadership in Organizational administration. Key topics include, Introduction to Strategic Management, Principles of Management, Porter's five forces model – strategy, Corporate level strategy, Strategic directions, Ansoff matrix, Portfolio analysis(2 sessions), Case study, Problem solving – Strategic management. strategic management theories and frameworks relevant to leadership in organizational administration. It combines conceptual learning with case studies and problemsolving exercises to develop strategic thinking and decision-making skills.



## **Procurement Management**

The module covers various topics that include, Procurement management: An Introduction, Overview of the Procurement Manual, Supply Chain Management, Procurement in the Global Private sector. This module provides an understanding of procurement management principles, policies, and best practices, focusing on supply chain efficiency and procurement.

## **Data Analytics & Information Technology**

The module covers various topics that include, Introduction to contemporary technology, Introduction to Tableau, Introduction to Power-BI, Advance Business Intelligence, Big data analytics. This module provides an in-depth understanding of modern technological advancements and their application in business intelligence (BI) and data analytics for data- driven decision-making.

## **Financial Management**

The module covers various topics including, Introduction to Financial management, Cash Budgeting(1 session), Financial projections – Profit analysis(1 session), Capital structuring – Cost of capital, Working capital – Project cost, Project Finance – Techniques & Assessment, Working Capital, Working Capital secrets – Hidden keys to Business success, Wealth management strategies. This module aims to equip participants with the knowledge and skills required to make informed financial decisions, optimize resource allocation, and enhance financial sustainability in organizations.

## **Civilian Job Market Insights**

The module covers various topics that include, Transition to civilian life, Exploring career opportunities, Linked-in Optimization, Resume Building and Interview Skills, Industry Research, Entrepreneurship Opportunities. This module is designed to help tri-service officers transition smoothly into the corporate world or entrepreneurial ventures. It covers career planning, personal branding, networking strategies, industry research, and business opportunities to ensure a successful second career.

## **Strategic Finance**

The module covers, Overview of Strategic Finance, Capital allocation & Investment decisions, Financial planning & Forecasting, Financial performance metrics & KPIs, Corporate valuation & value creation. This module is designed to equip participants with the knowledge and analytical skills required to make strategic financial decisions that enhance business performance, optimize capital allocation, and maximize corporate value.

## **Marketing Management**

The module covers, Market research & consumer insights, Brand management & positioning, Digital marketing strategy, Product life cycle management, Pricing strategies & Revenue optimization, Customer relationship management & Loyalty programs, Integrated Marketing communications Marketing analytics & ROI. This module aims to provide participants with a comprehensive understanding of marketing principles and strategies to enhance brand value, customer engagement, and business growth.

## **Corporate Governance**

Participants will explore governance frameworks, board dynamics, and strategic decision- making to ensure accountability through Understanding Corporate Governance, Frameworks of Corporate Governance, Board Governance, Strategic leadership, Financial stewardship & accountability, Leading towards higher standards. This module aims to develop a deep understanding of corporate governance as a foundation for ethical leadership, financial integrity, and sustainable business success.



## **Managerial Economics**

The module covers, Demand & Supply, Demand & Supply – practical applications, Production & cost estimation, Market structure – different types of markets, Influence of externalities – Micro economics, Brief background of Macroeconomics. This module provides an understanding of fundamental economic principles that influence business decision-making, market dynamics, and policy frameworks.

## **Project Management**

The module covers, Project planning & scheduling, Risk Management, Project cost management & Budgeting, Resource allocation & team management, Quality management, Monitoring & Evaluation. This module aims to equip participants with practical project management skills to effectively plan, execute, monitor, and control projects while optimizing resources and mitigating risks.

## **Legal Aspects of Business**

The module covers, Introduction to Business laws, Business structures & Legal entities, Contract law & Business agreements, Consumer protection law, Taxation laws & Financial compliance. This module is designed to provide participants with a comprehensive understanding of legal principles and regulatory frameworks governing businesses.

## **Artificial Intelligence & Business Decision Making**

The module covers, AI applications in Project management, AI applications in marketing management, AI applications in HRM, AI applications in Financial management, AI applications in strategic management, AI applications in supply chain management, AI applications in customer relationship management. This module aims to equip participants with a deep understanding of AI-driven innovations in various management functions, enabling them to enhance efficiency, decision-making, and competitive advantage.

## **Statistics for Management**

The module covers, Introduction to advanced business statistics, Hypotheses testing & statistical inference (2 sessions), Regression analysis & predictive modeling (2 sessions), Time- series analysis & forecasting, Factor/cluster/discriminant analysis in Market segmentation & customer profiling, Decision tree analysis. This module is designed to equip participants with statistical techniques and data-driven decision-making skills for solving complex business problems.

## HIGHLIGHTS

- 1) **Guest lectures & Workshops:** Industry leaders and retired armed forces personnel are invited for guest lectures and workshops, throughout the course.
- 2) **Networking events:** Monthly networking events, facilitates interaction among participants and professionals from various sectors.
- 3) **Field visits:** Field visits are organized, each lasting a full day, providing practical exposure and networking opportunities.

**Continuous Assessment:** Regular assessments, quizzes, and group projects are distributed across all modules to ensure continuous learning and engagement.



### BATCH SIZE

The batch-size for the 2024-25 programme comprises 16 officials.



### DURATION

The programme is structured over six months, with the duration of 24 weeks starting from 09 Dec 2024 to 23 May 2025, consisting of classes conducted five days a week.





# CANDIDATES PROFILES





## PROFILE

Transitioning from military career as a Colonel into the corporate in July 2025 from a challenging service of 24 Years in the Indian Army with activities ranging from Operations, Expeditions, Training, Recruitment, Security, Financial Management to Event Management. I've learnt the importance of HRM and performance despite resource crunch. Also, my contributions during crisis situations have always been greatly valued.

I'm looking forward to smooth transition into the corporate, learn and contribute from my experience based from Bhubaneshwar, Odisha.

## CONTACT

8094321222, 7005587363

## EMAIL:

anoopkt2@gmail.com  
anoopkt2@yahoo.co.in

## COMMUNICATION

English | Hindi

## LEADERSHIP

I have been praised by all my seniors for my leadership style & skills. "You are one of the few who Lead your men and not just Command".

I've successfully commanded my men both in hostile areas and inhospitable terrain as well as in peace locations to utmost satisfaction of my superiors, peers and subordinates without any losses.

# ANOOP KUMAR TRIPATHY

## Goal Oriented Military Leader

(HR | ADMIN | CRISIS MANAGEMENT | TALENT ACQUISITION  
RECRUITMENT | FRAUD DETECTION, SECURITY)

## EDUCATION

Deshbandhu College, Delhi University - B.Sc

NIIT - Advance Diploma in Network Centric Computing  
Certificate in Quality Management

Annamalai University - PGDBA

Devi Ahilyabai University - Diploma in Senior Level Defence  
Management

Administrative Staff College of India - Six months certificate  
course in Business Administration and Management Skills

## WORK EXPERIENCE

### Dec 2001 - June 2017 (Junior -Mid Level Manager)

HRM. Administration. Finance. Command. Logistics. Training.  
Planning. Security. Project Management. Operations Management.  
Team Building. Risk Management. Expeditions.

### June 2017 - Apr 2020 (CEO / CO)

HRM, Administration. Finance. Logistics. Command. Training.  
Planning. Team Building. Operations Management. Project  
Management. Event Management. Risk Management. Security.

### Apr-May 2019 (Head of Training Team)

Staff Duties & Op Logistics Capsule- Planning & Execution.

### Apr 2020 - April 2022 (Director Recruiting)

Full recruitment cycle during Peak COVID times. Fraud Detection  
and remedial Actions. Career Guidance.

### May 2022 - July 2024 (Administrative Head)

Administration of Two States. Town Management. Resource  
Management. Project Management. Risk Management. Crisis  
Management





**Indian Navy**  
**Exp : 10 Yrs**

#### Core Competencies

- Operations
- Program Management
- System Engineering
- Production & Supply Chain Management
- Strategic Planning & Execution
- Risk Assessment & Crisis Management
- Leadership & Team Development
- Stakeholder & Vendor Management
- Budgeting & Financial Oversight

#### Education

- Business Administration and Management Skills, ASCI Hyderabad
- Masters in Applied Mechanics, IIT Delhi (GPA : 9.48)
- BTech Mech Engg, TKMCE, University of Kerala (GPA : 9.07)

#### Awards

- Chief of Naval Staff Gold Medal for securing First in Overall Order of Merit, Indian Naval Academy
- FOCINC South Gold medal – Best woman officer Trainee, INA
- Double gold medals – Best projects, IIT Delhi
- TCS Best BTech Project award – TKMCE
- Best graduate student award, TKMCE

#### Certifications

- Gen AI – Introduction
- Google Cloud : Prompt Engg Guide
- PADI Open Water Scuba Diver
- NIMAS Basic Mountaineering

## LT CDR DARSITHA BABU

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<https://www.linkedin.com/in/darsitha-babu/>

Dynamic military officer with 10 years of experience in naval engineering, shipbuilding, operations management, and defence project execution. Adept at leading cross-functional teams, streamlining manufacturing processes, and implementing high-impact strategies in defence sector. Passionate about leveraging expertise to drive innovation and efficiency in deep-tech, digital transformation, industrial automation and defence manufacturing.

#### WORK EXPERIENCE

- Effectively managed quality assurance for India's most advanced nuclear submarines worth \$1.0B, ensuring adherence to stringent naval standards in the naval construction domain as Senior Program Manager - Production Quality Assurance
- Co-led technical support for India's first ever Indigenous Aircraft Carrier (IAC) worth \$3.0B, optimizing lifecycle costs by 60%, as Deputy Director, Technical Support Team
- Oversaw strategic naval refits and emergency repairs of 20+ warships and associated infrastructure, reducing downtime by 30%, managing directly a workforce of 200+ personnel across 11 production centers, as Manager Production at Naval Yard
- Proactively advised General Manager on critical technical decisions, shaping high-level strategic policies and long-term organizational direction as Manager Technical Coordination at Yard, akin to Chief of Staff
- Led construction oversight for India's first IAC, managing cross-functional teams and high-value procurement contracts worth \$8M. Engaged with international vendors across the US, UK, Scotland, and Singapore securing high-end naval equipment worth \$150 M, as Naval Overseer at Warship Overseeing Team
- Led successful sea-trials of critical systems aboard India's first IAC while making history by sailing as one among the first two women officers during the warship's maiden sea trials

#### ADDITIONAL INFORMATION

- Selected to brief India's Prime Minister during commissioning of India's first Indigenous Aircraft Carrier (IAC)
- Guest speaker at multiple events. Represented the Navy in National level webinar, on topic "Technology prowess of the Navy"
- Co-published research article in Frontiers in Heat and Mass Transfer, an international science journal
- Founded and Captained undergrad Institute's first women's Football team; Represented university in Inter-University tournament
- Launch of an online platform (AhamRecue) to bridge gaps in emergency health care in rural areas - ongoing



## Profile

Results-driven and resilient leader with over 30 years of distinguished service in the Indian Air Force. Proven track record of successfully managing high-profile projects, leading cross-functional teams, and driving operational excellence. Possesses strong technical expertise in aerodynamics, aerospace engineering, and project management.

**Experience:** 32 Yrs.

**Contact:** +91 9289134536

## Linkedin

<linkedin profile link>

## Core Competencies

- Skilled in Aerodynamics and Aerospace Engineering,
- Software Development (Visual Basic)

# GP CAPT DASU V NARAYANA RAO

## EDUCATION

**B.Tech in Mechanical Engineering**

**M.Tech in Aerospace Engineering**

**Certified in Leadership and Advanced Behavioral Course (CLABS)**

**Completed courses in Visual Basic, Initiating Officer Course**

## WORK EXPERIENCE

### Operations and Project Management and Leadership

- Managed projects involving recce, survey, and establishment of ammunition depots and forward storage areas.
- Led teams to enhance operational capabilities, matching weapons with fuses, and establishing operational squadrons.
- Proven ability to work effectively with cross-functional teams, fostering a positive and resilient outlook.

## ACHIEVEMENTS

- Published a technical paper on "Combat Aircraft Performance Evaluation and Software (CAPES)" at the Aeronautical Society Seminar in Hyderabad.
- Played a key role in establishing an operational squadron, overseeing procurement, infrastructure setup, maintenance, and testing facilities.





## Profile

Military Man! 25 Years of Leadership in Security Management | Retail Management | Facilities Management | Crisis Management Event Management | Training | Administration | Logistics |

Currently pursuing Six Months Management Course in Administrative Staff College of India (ASCI)

## CONTACT

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## LINKEDIN:

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## EMAIL:

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## LANGUAGES

English | Hindi | Malayalam | Tamil | Basic French

## HOBBIES

Connoisseur of Food & Wines  
Golfer with a laughable Handicap  
Canine Enthusiast  
Karaoke Aficionado  
Wannabe Mixologist

# GEORGE DANIEL

**DIRECTOR, GOI**

## EDUCATION

- DUAL MBA - INTERNATIONAL BUSINESS | INTERNATIONAL MARKETING- LPU
- B COM - MAR IVANIOS COLLEGE – KERALA UNIV
- DIP - DEFENCE POSTAL LOGISTICS - NATIONAL POSTAL ACADEMY
- DIP - ADVANCED WEAPON SYSTEMS | DEFENCE STUDIES

## WORK EXPERIENCE

### DIRECTOR- SECURITY, TRAINING, FACILITIES, & ADMINISTRATION:

Led 1000+ Personnel across silos, protecting strategic assets, zero security violations & operational fidelity under high-pressure.

Governed large military camps of 1300+ Personnel covering administration, safety, security, sustenance, facilities, discipline, training, & welfare.

Raised well-ordered, close-knit crews to impart cost effective, efficient, & purposeful training to 7000+ Personnel over varied disciplines.

### DIRECTOR- MILITARY WELFARE-ORIENTED RETAIL CHAIN:

Driving growth & operational efficiency through retail strategies, financial planning, budgeting, allocation of resources, procurement, monitoring expenses to maximize cost savings, profitability & finally achieving an annual turnover of INR 25 Cr+.

Cultivated strong relationships with key stakeholders, suppliers, & veteran organizations to drive growth, secure funding, & foster collaborative partnerships.

Constructed the only self-contained retail chain in the military, running on 100% Solar powered energy, in addition to complete renovation & facelift of the facilities & premises.

### CHAIRMAN- WELFARE ASSOCIATION FOR RESIDENTS-

Largest accommodation complex for all ranks & families- Most taxing Addl role during COVID pandemic: Ensured absolute safety of all 3000+ residents while ensuring replenishment of all essential needs & services. Constructed high-end infrastructural & sports amenities- indoor badminton court, café, park, multi gym, & shopping complex through CSR on liaison.



### Profile

Technical Officer in IAF with 36 years of varied experience in Maintenance of High and Low Power Radar system, Radio and Navigational Aids, Photo and aerial Reconnaissance. Training, Testing and Project implementation.

### Contact

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### Email

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### Linkedin

<https://www.linkedin.com/in/harishkumar-marripoodi>

### Languages

English, Hindi, Telugu & Tamil.

### Hobbies

Listening to melodious music  
Playing Veena (Musical Instrument)  
Playing chess.

## HARISH KUMAR MARRIPOODI RAMAMURTHY

**Senior Technical Officer (GOI)**

### EDUCATION

**B.E. (Electronic and Communication), Tiruchirappalli**

**MBA HRM (Osmania University)**

**MBA OPS (IGNOU)**

### WORK EXPERIENCE

- Maintenance of Data Handling System of High-power Surveillance RADAR (10 Yrs):  
  
Led the team of Officers and other personnel in maintaining the operations of surveillance RADAR and its Advanced Data Handling System
- Maintenance of Radio Navigation Systems (8 Yrs) Ensured maintenance of all Navigational aids like ILS (Instrument Landing System), NDB (Non Directional Beacon), Height finding Radars etc.,
- Training of RADAR Data Handling System (4 Yrs) Imparted specialized training on Data Handling System of Radar to more than 300 Junior Officers and skilled technicians over a period of four years.
- Maintenance and component level rectification of Navigational Aid electronics (5 Yrs) As senior Technical manager, ensured critical component level rectification of critical Navigational aid equipment used for aviation safety. Carried out many vital modifications to enhance critical equipment reliability.
- Maintenance of Photo and Aerial Reconnaissance Systems (8 Yrs) Planned, designed and executed the project of establishing a complete system required for milking of information from the aerial photo reconnaissance pods online at ground station radar system.





## Experience

10 years Indian Navy

### Core Competencies

- Project Management
- Operations Management
- Strategic Planning
- Resource Optimization
- Change Management
- Process Improvement
- Vendor Negotiation
- Supply Chain Management
- Cross-functional Leadership
- Critical Thinking & Problem Solving

### Education

- MBA (Supply Chain & Logistics Management) - AU, 2024–25
- B.Tech (Production & Industrial Engineering) - IIT Roorkee, 2011–15
- PGDM - Marine Engineering, Indian Navy, 2015–17

### Certifications

- SAFe 6
- PMP
- Human Factor Analysis & Classification System Achievements
- C-IN-C (Strategic Force Command) Commendation - 2024
- Kerala State Safety Trophy - 2020
- Multiple appreciation letters from senior leaders and stakeholders
- Played a pivotal role in humanitarian aid and disaster relief (HADR) operations

# KORAVI GNANA CHAKRAVARTHY

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## Profile

A continuous learner, self-starter, and accomplished military leader with 10 years of experience in a VUCA environment, led cross-functional teams of up to 200 professionals in Agile Program Management and Operational roles. SAFe 6.0 and PMP certified, with expertise in process improvement, stakeholder collaboration, and driving efficiency. Passionate about mentoring teams for continuous growth and maximizing value.

## Experience Details

### Strategic Planning Manager

- Led Agile execution of India's 100M nuclear project, accelerating key milestones through sprint planning, backlog management, and stakeholder collaboration.
- Implemented change management initiatives, boosting operational efficiency by 90% through optimized resource allocation and role assessments, fostering a high-performance culture and enhancing productivity.
- Spearheaded the conceptualization and management of Dry Dock activities for an INR 150 crore project, utilizing an iterative approach to optimize platform repairs and commissioning.

### Project Manager (Engineering)

- Led the defect rectification of engineering systems for the Indian Navy's unique Floating Dock Navy-1, ensuring 100% operational availability and minimizing downtime.
- Led a team of 8 experts, collaborating with OEMs and local manufacturers to design, fabricate, and indigenize M/s Wartsila engine couplings, boosting self-reliance for the Indian Navy and saving INR 50 lakh.
- Planned and executed 5+ complex projects using agile methodologies, focusing on scheduling, risk management, and stakeholder communication to mitigate risks and ensure on-time delivery, achieving 100% satisfaction.
- Spearheaded procurement and managed contracts worth INR 10 crore through GeM tendering, vendor negotiations, and regulatory compliance, achieving savings of INR 1.2 crore rupees for the exchequer.

### Deputy Manager (Technical Services)

- Co-led 850+ personnel at Naval Ship Repair Yard, Kochi, fostering a culture of safety and quality by addressing safety risks and optimizing operational protocols. Enhanced situational awareness and emergency response, leading to the Maiden Kerala State Safety Trophy in 2020.
- Conducted assessments and audits to enhance maintenance processes and implement safe engineering practices, reducing incidents and accidents by 95% across multiple shop floors at Naval Ship Repair Yard
- Led a cross-functional team in collaboration with civil organizations to ensure seamless operations during the 2018-2019 Kerala flood crisis.

### Senior Operations Officer

- Led a team of 6 experts to innovate and enhance the diving chamber design, ensuring redundancy for the vessel's critical systems.
- Optimized supply chain and logistics, managing demand forecasting, sourcing, and vendor relations for procuring equipment, fuel, POLs, and spares.
- Ensured safety on a vintage diving support vessel, both in harbor and at sea, by leveraging data-driven decisions during adverse weather conditions. continuous learning and professional growth.



**Experience : 21 Years**

**Location:** Hyderabad, India

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**Linkedin**

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### Core Competencies

#### Technical Skills

- Web Development
- Cyber Defense Tools
- Power BI
- MS Project
- Python
- Generative AI / Prompt Engineering
- Data Analytics

#### Soft Skills

- Software development
- Project Management
- Facility Management
- Crisis Management
- Cross Functional team handling
- Software solutions for data integration

### Certifications

ISC2 CISSP (Currently pursuing)

ISC2 Certified in Cyber Security (2025)  
Security Operations Centre-1, Try Hack Me

Indian Army Hackathon - MCTE, ISAC & RRU

Lean Six Sigma Green Belt, KPMG

Certified Scrum Master, Scrum Alliance, 2021

ITIL Foundation (2020)

Deep Learning, NPTEL & IIT Madras  
Fullstack Web Development, Udemey

### Awards

General Officer Commanding-in-Chief  
Commendation Card, Army Training  
Command - 2022

## LT COL KV SHYAM

### EDUCATION

**M.Tech (Comp Sys & Infra), BITS PILANI - 2020-2022**

**Management Devp Pgme, IIM Indore - 2018**

**Advanced Computer Technology, MCEME - 2011-2012**

**PGD Mil Studies & Defence Management Indian Military Academy, Dehradun - 2003-2004**

**B.Tech (Electronics) - 1999-2003**

### WORK EXPERIENCE

#### DIRECTOR, TECHNICAL OPERATIONS

- Directed a cross-services team tasked for advanced automated critical military systems along with installing mobile diagnostic Centre which helped in instant fault rectifications leading to a 30% rise in operational efficiency.
- Design of ad hoc training infrastructure with simulated models to impart continuous training cycle for clients as well as technical team resulting in reduction of operational lapses by 25%.
- Responsible for ensuring implementation of Cybersecurity policies by ensuring Reporting, Incident Management, Vulnerability Management, Mitigation Strategies of Tri-services units including Risk management.

#### MANAGER, TECHNICAL TRG & PROJECT EXECUTION

- Spearheaded the only 'Data Analytic Centre' for monitoring mission readiness of 40 operationally critical war equipment by parallelly representing analysis into dashboards using Power BI / Tableau.
- Integral part in design planning of 'Enterprise Resource Planning solution' across four key verticals (Policy, Maintenance, Training & Operational) in organisation enforcing User compliances and involved in Vendor negotiations.
- Responsible in strategy formulation for migration of existing procedures into automated applications by preparing use case analysis for over 60 remotely located sub-nodes.
- Handled Training Infrastructure Projects worth 1650 Crores for procurement & installation at 32 Military Training Establishments pan India from scrutinizing technical requirements till execution which assisted in providing advanced training aids for fresh trainees.

#### ENTERPRISE & SOLUTIONS ARCHITECT

- Independent In-charge for rolling out of WASP - Automation software across 632 Engineering departments in organisation.
- Involved in conduct of 'Technical Evaluation' for assessing the suitability of 500 remote controlled drones and carried out testing across diverse terrain & climatic conditions in operational area.
- Designed and published a Web portal for monitoring mission readiness of critical equipment including Integrated Electronic Training Module (IETM), to enhance visibility, operational readiness, and logistical preparedness of over 1200 vital equipment.
- Associated with design of safe driving solutions - 'Driver fatigue reduction', 'Lane Departure Warning' & 'Blind Spot detection' using Raspberry Pi resulting in 70% reduction of untoward incidents.



## PROFILE

35+ Years of experience in Maintenance Management of state-of-the-art systems | 25+ Years in Leadership role in Time Sensitive Activities | Training | Administration | Logistics | Currently pursuing Six Months Management Course in Administrative Staff College of India (ASCI)

## CONTACT

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## LANGUAGES

Hindi | English | Telugu | Marathi

## HOBBIES

Travelling Reading  
Amateur Photography Upcycling

# MANMOHAN JHAWAR

Defence Service Officer, Indian Air Force

## EDUCATION

MBA - Human Resource Mgt (Osmania Univ 2022)  
B E - Electronics & Telecom (Marathwada Univ 1989)  
AMIETE - Industrial Engineering (1995)  
DIP - High Power Surveillance Radar

## WORK EXPERIENCE

### Joint Director- Contract Management With Foreign Vendor:

Executed contract management, with a foreign vendor, of state-of-the-art radar system deployed countrywide for 3 years, including testing and validation activities.

### Chief Technical Officer High Power Radar Systems:

Collaborated and successfully operated high power radar systems in difficult terrains and remote locations, involving technical acumen and man management skills.

### Senior Engineer (Electronics) -

Achieved success in implementation of a technology intensive upgrade programme by reputed Indian Co. with out any disputes. Involved in providing diverse engineering services critical to high stakes military aviation environment.





### Core Competencies

- Project Management
- Operations Management
- Strategic Planning
- Crisis Management
- Cross functional team leadership
- International Diplomacy
- Training and Development
- Disaster Relief and Logistics Management
- Vendor Negotiation

### Education

- B.E - Mechanical Engineering (2011-2015) The National Institute of Engineering, Mysore
- Business Administration and Management Skills, ASCI Hyderabad

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### Languages

English | Hindi | Kannada

## M GAUTAM SAGAR

### INDIAN NAVY -AVIATION

A highly driven and adaptable leader with 10 years of experience in military aviation, maritime security, search & rescue and humanitarian missions. Executed high-pressure operations with precision, leading diverse teams, and collaborating with international defense forces. Skilled in strategic planning, crisis response, and operational leadership, with experience of handling complex tasks in high pressure environments

### WORK EXPERIENCE

Led multiple patrolling missions over international waters to combat illegal activities such as smuggling, human trafficking and ensured maritime security. Coordinated multiple flood relief and humanitarian operations, providing 24/7 assistance.

Led a team of Indian Naval personnel in the Maldives to showcase the capabilities of our aircraft and crew, successfully securing a military base in a strategically vital region. Managed the establishment of a new naval base in the Maldives, overseeing the logistics, infrastructure development (over 50 crores) and coordinated with local authorities and stakeholders

Led health and safety protocols for a military unit for two years during the COVID-19 pandemic, overseeing sanitization, quarantine measures, and vaccination drives for military personnel and their families. Coordinated and facilitated the transport of doctors, medical staff, medicines, and vaccines to the island nation of Lakshadweep during critical COVID-19 emergencies, ensuring 24/7 availability for medical evacuations.

Collaborated with Hindustan Aeronautics Limited (HAL) to ensure the seamless acceptance and integration of sensors into several naval aircraft worth (50 crores) including the induction of two Dornier 228 aircraft gifted by India to Sri Lanka and the Maldives, meeting strict military specifications and timelines

Oversaw event budgets (approx 10 Cr), managed vendor relationships, and ensured all projects were completed on time, within budget, and in line with naval protocols and security requirements.

Trained and mentored numerous Indian Navy officers, including officers from Sri Lanka, the Maldives, and other friendly nations, on aircraft equipments. Designed training curricula to meet specific training requirements, ensuring timely completion of training programs.

Spearheaded exchange programs with foreign navies from USA, France, Russia, Australia, Maldives, Sri Lanka etc, facilitating joint training exercises, cultural interactions, and diplomatic exchanges to strengthen bilateral naval relations.



## Profile

Astute Leader with 29 years of diverse experience in Technical Administration, Project Management and SCM Demonstrated technical acumen and competency in managing sophisticated Armoured vehicle systems Strong track record of problem-solving success in high-pressure, operational settings

Exceptional communicator skilled in peer and team development

Exposure across various geographies in India and working in unstructured situations Experience with DRDO in developing new systems in Armoured vehicles and maintenance

## Skills

- Leadership
- Logistics Strategy
- Work Ethics
- Planning & Resource Management
- Superior Analytical Skills
- Critical Thinking
- Stakeholder Management
- Conflict Management

## Recognitions

- Best project in MTech for indigenization of Commander panel in ARV.
- Best raised unit in east with adverse conditions of weather and accessibility.
- Mobilized troops to border areas without any loss for longer sustenance

# MUTHIREDDY CHANDAN KUMAR COL

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## Educational Qualifications

MBA (HR)

MTech in Armored Vehicles

BE (Mech) Nagpur University

Hyderabad Public School till 12th.

## Professional Experience

**Dy Director (Maintenance, Planning & Evaluation), DRDO, CVRDE (January 2018 – August 2020)**

- Enabled operationalization of major strategic programs of national importance as a Member, overseeing rigorous Project Management procedures under strict time and reliability constraints.
- Formulated a comprehensive technical support policy and training curriculum for in-situ maintenance
- collaboration with major OEMs for the Armed Forces.
- Led the Armed Forces team along with scientists of DRDO to evaluate trials and forming technical support policies.
- Conduct of live demonstration of various land systems before Def Minister and Honorable PM.

**Chief Maintainability Engineer(CME) Corps of Electronics & Mechanical Engineering (EME), Indian Army (April 2015 - December 2017)**

- Led a cross-functional team of professionals to resolve technical issues relating to earth moving equipment deployed in operational areas and resolving diverse population.
- Organized performance audits and reviews of key functional processes to ensure economy, efficiency and effectiveness.
- Ensured safety standards and engineering support package in procurement of new equipment for both peace and operational areas.

**Course Control Officer (January 2012- March 2015)**

**Training Centre, Indian Army**

- Spearheaded a cross-functional team of 80 instructors to train personnel in Administration of a unit in Army.
- Changed training curriculum of junior leaders to be more effective in adverse conditions.

**Officer Commanding (January 2010-December 2011)**

**Field Workshop Extreme East of India**

- Maintained a fleet of 15 LCVs & 10 HCVs and managed transportation operations in treacherous mountainous terrain through meticulous route planning and innovative transport solutions.
- Oversaw operations to ensure spares availability at remote located detachments to ensure fleet availability to users.

**Officer Commanding (June 2006- November 2009)**

**Special Frontier Force**

- Trained team of 150 Paratroopers for special operations in enemy areas along with technical support to the Frontier Force.
- Member of procurement team for Radars in special operations along with long term support.



## Profile

Seeking a dynamic Operations Manager role in the industry, leveraging experience in leading technical projects, managing high-performing teams, and exceeding operational goals. Skilled in strategic planning, risk mitigation, and stakeholder collaboration to drive efficiency and on-time delivery. Passionate about optimizing operations through data-driven decisions and a results-focused approach, contributing to growth and success.

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## Linkedin

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## Soft Skills

Leadership  
Communication  
Teamwork  
Problem-Solving  
Adaptability  
Time Management  
Decision-Making  
Organization  
Planning  
Relationship Management

## Technical Skills

Logistics  
Operations Management  
Project Management  
Data Analysis  
AWS Services  
Cloud Computing  
Cybersecurity  
Information Technology  
Risk Management  
Strategic Planning

# MUKESH SRIRALA

Operations Manager

## EDUCATION

**B Tech (Electronics and Communication)**

Jawaharlal Nehru Technological University Hyderabad, Hyderabad, Telangana (2010 - 2014)

## PROFESSIONAL SUMMARY

Experienced operations professional with a military background seeking a dynamic Operations Manager or Project Manager role. Proven track record in leading technical projects, managing high-performing teams, and exceeding operational goals. Skilled in strategic planning, risk mitigation, and stakeholder collaboration.

## PROFESSIONAL EXPERIENCE

**Intelligence Officer, Indian Army (Rajasthan)**

Managing electronic warfare operations and intelligence analysis. Collaborating with multiple security agencies (Border Security Force, RAW, and IB). Conducting assessments of electronic warfare systems.

**Battery Commander, Indian Army (Punjab)**

- Leading operational activities for an Air Defence battery, i.e emergency response operations
- Managing logistics and operational readiness in high-pressure situations.
- Developing and executing tactical plans through cross-functional collaboration.

**Troop Commander, Indian Army (Jammu & Kashmir)**

- Led counter-terrorism operations in high-pressure environments within the Kashmir Valley.
- Trained over 200 junior officers and soldiers on advanced weaponry and systems.
- Oversaw the strategic deployment of L70 and Zu-23mm guns along the Line of Control.

## KEY PROJECTS

- COVID Care Center Establishment** - Established a 250-bed COVID care center during pandemic peak, oversaw comprehensive crisis response and organized training of healthcare professionals.
- Electronic Warfare System Implementation** - Managed implementation of a 500 Cr Electronic Warfare System, ensuring on-time operations and successful integration.

## EDUCATION & CERTIFICATIONS

- PMP Certification (Pursuing), Lean Six Sigma (Pursuing), Gen AI (Pursuing).
- Business Administration and Management Skills, Administrative Staff College of India (2025)
- Advanced Weapons and Electronic Intelligence Course, Army Air Defence College (2024)
- Management Development Program in Financial Management, Arun Jaitley National Institute (2022)
- PG Diploma in Defence Management and Strategic Studies, Madras University (2015)
- B.Tech, Electronics and Communication, Jawaharlal Nehru Technological University (2010-2014)





## Profile

A Logistics professional in the IAF for the past 32 years with core competency in SCM, Capital and Revenue Procurement, HR and Administration of assets, Training and mentoring of officers. I personify excellence and assurance at the workplace. I see myself associated and integrated in an organic environment contributing holistically.

**Experience: 32 years**

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### Location

Hyderabad

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### Languages

English | Hindi | Telugu | Kannada  
Oriya | Tamil | Bengali

### Interests

Carnatic Music Vocalist  
Keen Sportsman, Athlete  
Avid off beat trekker

### Core Competencies

- Leadership and Team Building  
SCM
- Contract Management, Vendor  
Management Capital and Revenue  
Procurement
- Arbitration and Negotiation HRM
- Training and Development  
Psychological Testing

# GROUP CAPTAIN N VIDYADHARA PRASAD

**Sure of Success: Excellence Delivered**

## EDUCATION

**Master of Management Studies, Osmania University - 2018-19**

**MSc Electronics, Nagarjuna University- 1988-90**

## WORK EXPERIENCE

### 1993 – 2025 – Indian Air Force

Director, Logistics vertical in IAF – SCM, Velocity Management, Distribution Management, Warehousing Management, Inventory Management and enhanced last mile delivery for operational readiness of systems and services.

**Projects and Operational Management** - Core member of acquisition of latest Aircraft weapon system (MMRCA) for induction in IAF – RFP creation, bid evaluation, field evaluation and vendor selection in which technical assessment of more than 600 unique parameters was performed in a record time of six months for six different bidders.

**Capital and Revenue Procurement** - At the field, Depot and HQ levels carried out procurement functions – Contracts and purchases for entire gamut of IAF equipment, spares and services in manual and online modes such as CPP, DefProc and GeM.

**Budget Management** - Prepared budget Estimates, Revised Estimates, sourced funds and ensured timely distribution to units. Optimisation of finances for operational effectiveness, judicious expenditure in procurements. Managed budget for more than 100 projects at a time at HQ.

**HR Management and Administration** - Comprehensive administrative functions of personnel management, mentoring, harnessing their potential, grievance handling, welfare initiatives, as well as management of movable and immovable assets for optimal utilization.

**Training and Development** - Officers training on induction – Basic and advanced directing, mentoring, theoretical and on the job training. Continuous evaluation, improvement of skill sets and cross- functional training of young officers in the field

### 1991 - 1992

Worked as a lecturer of Electronics in a private Degree and PG college at Hyderabad in two shifts daily.



## PROFILE

Leadership & Strategy | Security |  
Administration | Facility Management  
| Talent Acquisition & Recruitment |  
Training & Evaluation Lead | Program  
Management | Instructor  
Development

## CONTACT

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## LANGUAGES

English | Hindi | Telugu

## HOBBIES

Fitness Enthusiast Technology Buff  
Avid Reader

# RAVINDRA SIVAPURAPU

## EDUCATION

**Business Administration and Management Skills - ASCI Hyderabad**

**Diploma in Management – IGNOU**

**Training Management Course – Indian Navy**

**B Sc – Osmania University**

## WORK EXPERIENCE

### Director Recruitment (2020-24)

**Talent Acquisition & Recruitment | Campus Engagement | Career Guidance**

- Engaged extensively with IITs, NITs, and premier engineering institutes across Eastern and Northeast India for campus recruitment and selection interviews.
- Spearheaded year-round orientation sessions, career guidance programs, and recruitment publicity initiatives for B.Tech pre-final and final-year students, highlighting Navy placement opportunities.
- Led offline recruitment for Group C civilian posts and Agniveer, overseeing application processing, examinations, evaluations, and physical endurance tests.
- Coordinated six large-scale online recruitment exams across multiple test centers for military and civilian personnel.

### Commanding Officer NCC (2017 – 20)

**Leadership | Training & Mentorship**

- Trained 300 ITI trainee apprentices in military skills and administration for NCC 'B' certification.
- Organized and conducted four large NCC camps, ensuring active cadet participation in social awareness drives, environmental initiatives, disaster relief efforts, adventure sports, and nation-building activities.
- Managed all HR functions, including pay & allowances, discipline, and mentorship, career guidance for the Cadets.

### Chief Staff Officer (2012-17)

**Administration | Security | Project Management | Facility Management**

- Led administrative planning and personnel deployment for critical harbour security tasks, ensuring optimal utilization of security equipment.
- Managed performance appraisal reports, official correspondence, and high-level communications.
- Oversaw project planning, contracting, and operational management for security boats during the 2016 International Fleet Review at Visakhapatnam.
- Handled legal and administrative matters for approximately 200 personnel, ensuring compliance and resolution of official issues

### Chief Instructor (2006-09)

**Training & Evaluation Lead | Program Management | Instructor Development**

- Led the training, design, and evaluation of up to 600 trainees annually, ensuring structured skill development.
- Planned, scheduled, and executed daily, weekly, and annual training programs, including ad-hoc courses tailored to operational requirements.
- Conducted instructor evaluations and provided trainee counseling, fostering continuous learning and professional growth.



## Profile

Military veteran with 10 years of experience in Network and Security Operations. Demonstrated expertise in designing, implementing, and managing large-scale, secure, and resilient network infrastructures to support mission-critical operations. Seeking a challenging and technology-focused role in development of secure, scalable, and resilient software solutions by leveraging technical expertise

**Experience: 10 Yrs.**

## Contact

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## Linkedin

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## Core Competencies

Network Operations

Backend Development

Vulnerability Assessment.

Software Design and Development

Problem Solving

## Achievements

- 569th rank out of 12000 participants in Codeforces Round 993
- 101st rank among 3000 participants on Codechef Starters 166.
- Specialist at Codeforces, 3\* coder at Codechef and among top 10% coders on Leetcode.
- Solved around 2000 DSA problems combined across platforms such as Codeforces, Codechef and Leetcode.
- Commendation by Commander-in-Chief Andaman and Nicobar Command for Devotion to Duty

# LIEUTENANT COMMANDER RITESH SHARMA, INDIAN NAVY.

## EDUCATION

**Business Administration and Management Skills from ASCI**

**BTech in Information Technology**

## WORK EXPERIENCE

### Command IT Officer

- Led a cross functional team of 08 engineers to develop webapp to streamline workflow through digital documentation and sustainable practices.
- Designed APIs and application workflow.
- Post launch, the application enabled **50% reduction in manpower, 42% reduction in paper usage while increasing throughput by 23%.**
- **Tech Stack: Javascript, Node.js, Express.js, React.js, Postgresql.**

### Staff Officer (Information Technology)

- Optimised Web Application request and response time by conducting comprehensive application audit, identifying architectural gaps, and implementing performance enhancements.
- Configured reverse proxy and implemented SQL indexing to optimise server utilisation and database queries respectively.
- Improved efficiency in 20+ applications, freeing up of 20% resources and driving significant cost savings.

### Officer-in-Charge (Data Center Operations)

- Extended organisation's MAN setup from mainland India to remote island in Port Blair.
- Installed and configured servers in HA mode reducing downtime and enhanced fault tolerance.
- Configured Active-Passive replicas for applications in DC-DR framework.
- Managed more than 1000 clients, 04 Data Centers and Disaster Recovery sites. As a result, digital services were made accessible to more than 2000 personnel.

### Fleet IT Officer.

- Undertook Vulnerability Assessment of network using industry standard tools.
- Audited more than 3000 clients PCs, 200 networking devices and firewalls.
- Identified critical security gaps in the network and successfully implemented rectification measures showing an 80% decline in the vulnerabilities with no vulnerabilities of critical and high in nature.





## Profile

A seasoned Navy officer with 10 years of experience in Leadership, Aviation Technical Operations, IT, Supply Chain Management and Project Management, with a proven ability to lead complex technical teams, digitize operations, and manage large-scale IT projects. Highly proficient in leveraging technology for operational efficiency and improving system reliability. Looking to transition into a dynamic role in a technology-enabled organization to leverage leadership and technical expertise.

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### Linkedin

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## Key Achievements

### Cost Optimization & Process Innovation:

Spearheaded the in-house repair of a critical avionics component, saving approximately ₹7 Cr and paving the way for future cost-effective repairs

**Aircraft Salvage & Rapid Restoration:** Led the salvage and repair of a damaged aircraft at a non-naval location, completing the restoration in a record four months in close collaboration with IAF and HAL.

**IT & Digital Transformation:** Implemented the e-Maintenance Management System (eMMS) in collaboration with Wipro, modernizing maintenance workflows. Developed and launched a Learning Management System (LMS) with e-Learning and e-Assessment capabilities, improving training efficiency

# SRINIVAS RAO KUTHYAR LT CDR

## Indian Navy

## EDUCATION

**M. Tech (Aeronautical Engineering) 2015 – 2017**  
CUSAT, Kochi

**B.E (Electrical and Electronics) 2011 - 2015**  
RVCE, Bangalore

## WORK EXPERIENCE

### Indian Navy as Air Electrical Officer (Jun 2015- Jun 2025)

- Operations, Supply Chain and Technical Program Manager
- Senior Instructor and Trainer of Hawk Mk 132 ac
- Product Manager, Instructor and IT Officer
- Operations, Supply Chain, and IT Project Manager

**SangamOne as Intern – Programmer Jan – May 2015**

**VidyaNext as Intern – Marketing & Sales Apr – May 2014**

## CORE COMPETENCIES/ SKILLS

Core Competencies: Aviation Technical Operations and Management, IT Project Management, Certified Scrum Master, Project and Crisis Management, Certified Trainer on Hawk Aircraft Systems, Strategic Planning, Risk Taking Ability, Logistics and Supply Chain Management, Cross Functional Collaboration, Analytical Skills and Continuous Improvement.

**Programming:** C, C++, Python

**Web Development:** HTML, CSS

**Database Management:** MySQL

**Version Control:** Github

**Project Management Tools:**

MS Project, Power Bi, Tableau

**Office Productivity:**

Adv MS Office, Google Suite

## CERTIFICATIONS

Project Management Professional PMP (Currently Pursuing) -  
TIA Education, Online

Business Administration and Management Skills (Currently Pursuing) -  
Admin Staff College of India, Hyderabad, TS

Lean Six Sigma Green Belt AIGPE, Online 2025

Scrum Master Certification Enterprise Agile Coach, Online 2025

Certificate Course in Business Administration and  
Management IIM Shillong, MILVEST 2024

IT Managers Course 2019  
Defense Institute of Advanced Technology (DIAT) Mumbai, MH



## Profile

Results-driven product manager with 10 years of experience as a program manager leading complex hardware-software systems, including weapon systems, sensors, and IT solutions. Skilled in defining project scope, user requirements, and managing cross-functional teams, OEMs, and stakeholders. Expertise in IT operations, cybersecurity, IAM, and enterprise application deployment. Adept at driving innovation, operational efficiency, and regulatory compliance. Transitioning to the corporate sector to apply military-honed expertise in IT product and project management.

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## Linkedin

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## Core Competencies

- Project Management
- Product Management
- Operations Management
- Cross-functional Collaboration
- Leadership & Team Building
- Strategic Planning
- Crisis & Risk Management
- Training and Development
- Stakeholder Management
- Conflict Resolution
- Fire Safety Compliance & regulations
- IT Operations

## Certification

- PMP, PMI (Pursuing)
- Fire Safety Officer

## Commendation

- Commendation by Flag Officer Commanding-in-Chief (Western Naval Command)

# LIEUTENANT COMMANDER S V MADHU SEKHAR MANASWI

## INDIAN NAVY

## EDUCATION

**Business Administration & Management Skills, Administrative Staff College of India, Hyderabad**

**M Sc in Electronics & Telecommunications, Cochin University of Science & Technology (2017)**

**Bachelor of Technology (ECE), JNTU, Hyderabad (2015)**

## WORK EXPERIENCE

### Senior Program Manager

- Conceptualized and executed the project worth ₹250M+ in an agile environment for integration of Complex Weapon and Sensor suite with available training simulators/ emulators; thereby enhancing the crew proficiency by 50% and reducing operational defects by 60%.
- Spearheaded a cross-functional team, involved in development of ATDS Maareech weapon system for Navy worth ₹ 6 billion, with key focus on maiden simulator development, GUI acceptance and system testing.
- Collaborated with all stakeholders, OEMs, functional managers and SMEs for design and development of a cutting-edge intelligent power management system and degaussing system worth ₹ 500M+ for a warship, resulting in a 30% boost in operational efficiency and substantial enhancement in system performance.
- Defined project scope and user requirements for a firefighting robot in collaboration with cross-functional teams. Led successful deployment and implementation of the robot, enhancing the fire response efficiency by 30% and enhancing safety for 2000+ personnel at Naval Dockyard, Mumbai.
- Led a team of 150 firefighters in a 24+ hours high-risk fire emergency, managing complex challenges and material constraints. Strategically planned and successfully executed operations with precision, ensuring zero casualties.

### Senior Manager – Project Management

- Developed and implemented a Sonar performance analysis tool to assess and optimize Sonar efficiency under various internal and external factors, enhancing system reliability and operational effectiveness in combat environments.
- Executed a ₹100M+ SLA for the first comprehensive AMC of a weapon and sensor suite at a professional training center, significantly reducing downtime 60% and increasing training throughput by 70%, ensuring optimal operational readiness.
- Partnered with stakeholders to define requirements, develop product roadmaps, and drive the execution of firefighting equipment for enhanced safety and regulatory compliance.

### Manager – IT & Operations

- As an end-user, collaborated with developers and testers from OEM to execute post-deployment testing of an Ethernet-based Combat Management System, ensuring 100% seamless integration with weapons and sensors. Successfully validated all features, maximizing system utilization and enhancing operational efficiency by 30%.
- Led IT operations onboard a ship, managing asset administration, IAM, VA/PT documentation, cybersecurity compliance, and information security to ensure seamless operations and regulatory adherence.













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Leadership through Learning

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Course Director

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## Our Value Statement

Let us be together  
let us interact together  
and may our minds  
comprehend together

These lines from the Rigveda reflect the philosophy of  
ASCI and the inspiration that guides us



### Administrative Staff College of India

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