



Administrative Staff College of India Hyderabad



MANAGEMENT DEVELOPMENT PROGRAMMES 2020-21

Programme Title	Dates	Course Director(s)
MANAGEMENT DEVELOPMENT PROGRAMMES		
Competition Policy and Law for Executives and Senior Managers	Jun 22-24, 2020	S Chakravarthy, IAS(Retd) / Sutanuka Dev Roy
High Impact Public Relations Strategies and Case Studies	Jun 22-24, 2020	Ramu Suravajjula
Leadership through Self-Discovery	Jul 22-24, 2020	Prabhathi Pati
Advanced Management Programme : Building Competencies for Leading Strategic Change (Study Tour to EU)	Aug 03-14, 2020 Sep 06-19, 2020	Valli Manickam / Reshmy Nair
Leadership Skills Development	Sep 14-18, 2020	Prabhathi Pati
Ensuring Health Care Quality: Risk Management and Innovation	Sep 16-18, 2020	Balbir Singh
Impactful Public Relations through Effective Social Media Engagement	Sep 21-23, 2020	Ramu Suravajjula
MDP for Women Executives	Oct 05-09, 2020	P Subhashini / Rashmi Jha
Programme for Young Managers	Nov 16-20, 2020	Balbir Singh / Madhusoodanan PR
Enhancing Brand Image through Effective Media Relations	Dec 07-09, 2020	Ramu Suravajjula

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ECONOMICS & FINANCE		
Enterprise Risk Management	May 11-13, 2020	Madhusoodanan PR
Macro-Prudential Regulations and The Financial Sector	Jul 13-15, 2020	Madhusoodanan PR
Financial Systems, Management and Accountability in Government	Aug 03-07, 2020	Sutanuka Dev Roy
GST @ 3.0 – Challenges and The Road Ahead	Aug 10-12, 2020	Haresh Kothari
Anti-Money Laundering (AML) and Combating Financing of Terrorism (CFT)	Oct 05-07, 2020	Madhusoodanan PR
Finance for Non-Finance Professionals	Oct 12-14, 2020	Haresh Kothari
Country and Sovereign Risk Management in Business	Dec 21-23, 2020	Madhusoodanan PR
New India – New Tax Regimes	Feb 15-19, 2021	Haresh Kothari
International Taxation and Transfer Pricing	Mar 15-19, 2021	Haresh Kothari
ENERGY		
Regulating Electricity Tariffs and Related Issues	Sep 21-25, 2020	Usha Ramachandra
Smart Grid Technology and its Applications in Power Sector	Nov 23-25, 2020	Rajkiran Bilolikor
Renewable Energy Regulation	Feb 01-03, 2021	Usha Ramachandra
ENVIRONMENT		
Environmental Impact Assessment and Appraisal for Projects	Jun 15-17, 2020	G Bala Subramanyam
Sustainability Development Initiatives for Industry	Aug 03-05, 2020	G Bala Subramanyam
Climate Change Adaptation and Disaster Risk Reduction	Dec 07-09, 2020	Valli Manickam
SDGs and Climate Change: Opportunities and Challenges of Adaptation and Mitigation	Mar 01-03, 2021	Valli Manickam
HEALTH CARE MANAGEMENT		
Data-Driven Decision Making	Jul 13-17, 2020	Saswat Kishore Mishra
Certificate Course on Hospital Administration for Senior Doctors- Challenges and Innovations	Dec 07-11, 2020	Bhawna Gulati
Green Finance for Sustainable Growth	Mar 08-10, 2021	Saswat Kishore Mishra
HUMAN RESOURCE DEVELOPMENT		
DISC Assessment and Employee Engagement	Apr 22-24, 2020	Rashmi Jha
Enhancing Leadership Capabilities to Manage the Transformation in Banking & Financial Services (Study Tour : Singapore and Hong Kong)	May 23-31, 2020	Lakshmi B
Train the Trainers Programme	Jul 06-08, 2020	J Swarnalatha
Effective Goal Setting	Jul 22-24, 2020	Rashmi Jha
Enhancing Managerial Effectiveness	Jul 27-29, 2020	P Subhashini
Women Leadership Programme	Aug 17-21, 2020	J Swarnalatha
Enhancing Performance and Well-being through Leadership	Aug 24-26, 2020	Lakshmi B
HR Audit & Analytics	Sep 14-16, 2020	J Swarnalatha
Psychology of Influence and Persuasion	Sep 14-16, 2020	P Subhashini
Innovation and Change Leadership	Sep 21-25, 2020	Lakshmi B
Grow Model of Coaching	Sep 28-30, 2020	Rashmi Jha
Enhancing Interpersonal Effectiveness for Effective Performance Management	Oct 12-16, 2020	J Swarnalatha
Leading with Emotional Intelligence	Oct 12-14, 2020	P Subhashini
Ethics and Values in Administration	Oct 19-21, 2020	Lakshmi B
Effective Trade Union Management	Nov 16-20, 2020	J Swarnalatha
Improving Work Culture	Nov 23-25, 2020	P Subhashini
Conflict Management and Negotiation Skills	Dec 07-09, 2020	Harsh Sharma
Tapping Leadership Potential through NLP	Dec 07-11, 2020	J Swarnalatha
Personality Assessment & Development using Psychological Instruments	Jan 04-06, 2021	J Swarnalatha
Building and Leading Effective Teams	Feb 15-19, 2021	Harsh Sharma
Positive Organisational Behaviour	Feb 22-24, 2021	P Subhashini
People Capability Maturity Model	Jan 20-22, 2021	Rashmi Jha
Strategic Human Resource Management (Study Tour: Singapore and Malaysia)	Feb 01-05, 2021 Feb 06-12, 2021	J Swarnalatha
Decision Making for Effective Leadership	Mar 01-05, 2021	P Subhashini
Stress Management & Performance Coaching	Mar 08-10, 2021	J Swarnalatha

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INFORMATION TECHNOLOGY		
Credit Risk Analytics using R	Jul 01-03, 2020	M V Yugandhar
e-Procurement	Jul 22-24, 2020	M V Yugandhar
Leveraging Big Data and Analytics	Aug 24-28, 2020	M V Yugandhar
Leveraging Artificial Intelligence and Machine Learning	Oct 05-07, 2020	M V Yugandhar
Big Data for Government	Nov 02-04, 2020	M V Yugandhar
Data Science for Customer Experience	Feb 01-03, 2021	M V Yugandhar
INNOVATION AND TECHNOLOGY		
Advanced Executive Management Programme : Innovation and Policy (International Study Tour)	Jun 08-12, 2020 Jul 12-25, 2020	Nirmalya Bagchi / Valli Manickam
Research Excellence in Organisations	Nov 02-04, 2020	Valli Manickam
Strategic R&D Management	Dec 07-09, 2020	Nirmalya Bagchi
Programme on Preparing for Industry 4.0	Dec 16-18, 2020	Nirmalya Bagchi
Management of Scientific Research Infrastructure	Feb 08-10, 2021	Karnak Roy
LAND ACQUISITION, RESETTLEMENT AND REHABILITATION		
ASCI-NRCR Joint Certification Course on Improved Management of LARR	Apr 14-28, 2020	Reshmy Nair
Land Acquisition: Addressing Implementation Issues in Social Impact Assessment & Recognition of Forest Rights	May 04-08, 2020	Reshmy Nair
High Impact CSR- Need Assessment to Impact Evaluation	Jul 20-24, 2020	Reshmy Nair / Rajesh G
Effective Land Acquisition, Resettlement & Rehabilitation	Oct 19-23, 2020	Reshmy Nair
Index-based Crop Insurance: Concepts, Design and Implementation	Jan 18-20, 2021	Reshmy Nair
Land Pooling in Infrastructure Projects - Effective Design & Implementation	Feb 22-24, 2021	Reshmy Nair
Joint International Training Course on Improved Management of Land Acquisition, Resettlement & Rehabilitation	Mar 15-26, 2021	Reshmy Nair
MANAGERIAL COMMUNICATION		
Individual Excellence for Organisational Effectiveness	Nov 23-27, 2020	Prabhathi Pati
Communication Skills for Managers	Jan 18-22, 2021	Prabhathi Pati
Managing Creativity & Innovation	Feb 10-12, 2021	Prabhathi Pati
MARKETING		
Strategic Brand Management	Aug 03-05, 2020	P Shahaida
Accelerating Sales Performance	Dec 07-09, 2020	P Shahaida
Effective Relationship-based Business-to-Business Marketing	Feb 01-03, 2021	P Shahaida
OPERATIONS		
Technology Enabled Teaching	Jun 08-10, 2020	Kali Charan Sabath
International Programme on 2016 Procurement Policy Framework for the World Bank Aided Projects	Jul 06-17, 2020	Vilas Shah
Inventory Management	Jul 27-29, 2020	B V N Sachendra
Project and Contract Management	Sep 07-11, 2020	Vilas Shah
Public Procurement Principles	Sep 14-18, 2020	B V N Sachendra
Digital Technologies in Businesses	Sep 14-16, 2020	Kali Charan Sabath
Game Theory and Auctions	Oct 07-09, 2020	Vilas Shah
International Programme on 2016 Procurement Policy Framework for the World Bank Aided Projects	Nov 23-Dec 04, 2020	B V N Sachendra
Materials and Supply Chain Management	Dec 07-11, 2020	B V N Sachendra
Business Process Automation	Dec 16-18, 2020	Kali Charan Sabath
Project and Contract Management	Jan 04-08, 2021	B V N Sachendra
International Programme on 2016 Procurement Policy Framework for the World Bank Aided Projects	Feb 22-Mar 05, 2021	B V N Sachendra
Decision Science and Business Analysis	Mar 22-24, 2021	Kali Charan Sabath
POVERTY STUDIES AND RURAL DEVELOPMENT		
Enhancing the Contribution of Agriculture and Allied Sectors in Achieving SDGs	May 04-08, 2020	Rupam Mandal
Localising SDGs at Local Self Governance Level	May 25-29, 2020	Rupam Mandal
Agricultural Infrastructure Development – A Policy Planner's Guide	Dec 07-11, 2020	Srilekha Ravvarapu
Inclusive Agri-value Chain – An Impressive Tool for Achieving SDGs	Jan 18-22, 2021	Rupam Mandal
PUBLIC POLICY GOVERNANCE AND PERFORMANCE		
Achieving the Sustainable Development Goals -The Way Ahead	Nov 23-25, 2020	Nirmalya Bagchi

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STRATEGIC MANAGEMENT		
Driving Performance through Transformational Leadership	Mar 15-19, 2021	Prabhathi Pati
URBAN GOVERNANCE		
Waste Water Reuse and Recycling in Urban India	Apr 15-17, 2020	V Srinivas Chary / Shivans Rajput
Public Private Partnership in Urban Infrastructure and Service Delivery	May 18-20, 2020	V Srinivas Chary
Decentralised Waste Management: An Effective Tool for Waste Management in Cities	Jun 17-19, 2020	K Chandrasekhar / V Srinivas Chary
Non-Revenue Water Management	Jul 20-22, 2020	V Srinivas Chary
Innovations in Water and Environmental Sanitation (Study Tour: Singapore)	Aug 20-21, 2020 Aug 22-27, 2020	Y Malini Reddy / V Srinivas Chary
Certificate Course on Implementing Circular Economy Concepts for Improving Resource Efficiency for Integrated Waste Management in Cities	Sep 28-30, 2020	K Chandrasekhar / V Srinivas Chary
International Certification Programme on Change Management for Achieving Continuous Water Supply for All in Urban Areas (Study Tour: Israel)	Nov 19-20, 2020 Nov 21-26, 2020	V Srinivas Chary / Y Malini Reddy
Plastic Waste Management	Nov 30-Dec 02, 2020	K Chandrasekhar / V Srinivas Chary
Faecal Sludge and Septage Management (FSSM), (Study Tour: Thailand and Malaysia)	Jan 28-29, 2021 Jan 30-Feb 05, 2021	Y Malini Reddy / V Srinivas Chary
Achieving Universal Urban Sanitation	Mar 01-03, 2021	V Srinivas Chary / Y Malini Reddy
LONG DURATION PROGRAMMES		
Post Graduate Diploma in Hospital Management (Batch 15)	Jul 2020-22	Subodh Kandamuthan
Post Graduate Diploma in Management (Batch 2)	Jul 2020-22	Nirmalya Bagchi

Programme Fee Structure

SI No.	Programme	Per-Participant Programme Fee		
		[Residential]		[Non-Residential]
		INR+GST	for Foreign Participant USD+GST	INR+GST
1	3-Day	39,000/- + GST	720 + GST	33,000/- + GST
2	5-Day	62,000/- + GST	1130 + GST	52,000/- + GST
3	5½-Day	69,000/- + GST	1250 + GST	...
4	Two-Week	1,12,000/- + GST	2060 + GST	...
5	Procurement Procedures for World Bank Aided Projects	1,12,000/- + GST	3200 + GST	...
6	Advanced Management Programme	6,25,000/- + GST	18000 + GST	...

Administrative Staff College of India

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