



ADMINISTRATIVE STAFF COLLEGE OF INDIA

Bella Vista, Raj Bhavan Road, Hyderabad - 500 082, India

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Dr. Usha Ramachandra
Programme Director

April 3, 2017

Programme on

REGULATING ELECTRICITY TARIFFS AND RELATED ISSUES

(July 03 – 07, 2017)

Dear Sir/ Madam,

The power sector in the country has undergone tremendous legislative, policy and regulatory changes over the last two decades. One of the most significant component of this change is the way electricity tariffs are set by an independent regulatory commission for electricity generation, transmission and distribution as well as other charges for open access, parallel operations and stand-by operations. The Appellate Tribunal for Electricity has come out with several decisions that impact the regulation of electricity tariffs. A new Tariff Policy has been announced in 2016 and amendments to the Electricity Act 2003 are on the anvil. Despite these initiatives, Distribution utilities continue to face financial, operational and technical challenges. The thrust given to renewable energy also impacts the utility. It is therefore imperative that all executives dealing with regulatory affairs and the commercial aspects of power utilities keep abreast of the latest developments on the legal, policy and regulatory fronts pertaining to electricity tariffs.

The Administrative Staff College of India, which has been at the forefront of the process of regulating electricity tariffs through its technical assistance and capacity building initiatives to regulatory commissions, utilities and governments, is pleased to announce the programme on **Regulating Electricity Tariffs and Related Issues** during **July 03 - 07, 2017**. The programme is specifically directed at senior executives of generation, transmission and distribution utilities, senior staff of regulatory commissions, and senior executives of organizations involved in the power sector. A detailed brochure is enclosed for your reference.

The Nominations for the programme may be made in the form enclosed. Photocopies of the form are acceptable in case you would like to nominate more than one person from your organisation. The form can also be accessed from our website (www.asci.org.in).

I look forward to receiving early nominations from your organisation.

Sincerely Yours,

Usha Ramachandra

Dr. Usha Ramachandra

Encl: Brochure and Nomination Form



asci
Leadership through Learning

Programme on

Regulating Electricity Tariffs and Related Issues

July 03 - 07, 2017



Administrative Staff College of India

BACKGROUND

The setting of electricity tariffs in a transparent and fair manner has been one of the biggest challenges to Electricity Regulatory Commissions across the country. The Electricity Act 2003 clearly spells out the principles which should be followed by regulators when setting tariffs. The New Tariff Policy 2016 provides the guidelines on which tariffs should be based. In addition, the sector in transitioning to competitive markets even as long term contractual agreements continue to play a significant role. All utilities are expected to file their Annual Revenue Requirement (ARR), which the Electricity Regulatory Commissions scrutinize, analyse, open up to objections from stakeholders and make a decision. Most utilities have moved to a multi-year tariff setting process. In view of the continual financial distress of many distribution utilities, there is tremendous pressure to ensure a regularity of the tariff setting exercise.

This Programme is directed for senior executives in the power sector to broaden their understanding of the intricacies of electricity tariff setting in India particularly (a) executives from utilities dealing with generation, transmission and distribution of electricity, (b) staff from electricity regulatory commissions and (c) senior executives of other organisations regulating or financing the power sector.

OBJECTIVES

The Programme aims :

- ▶ To equip the participants with an understanding of the legal, policy and regulatory aspects of electricity tariffs
- ▶ To appraise the participants of the various components of a typical filing for Annual Revenue Requirements (ARR) and tariff revision with respect to the generation, transmission and distribution of power
- ▶ To examine associated issues in the context of open access and emerging electricity markets

PEDAGOGY

The Programme will be delivered through lectures, case studies and a tariff setting exercise.

PROGRAMME CONTENTS

- ▶ Introduction
 - Legal and Policy Aspects of Tariff Setting
 - Regulating Electricity Tariffs in India
 - ▶ Generation
 - ▶ Transmission
 - ▶ Distribution
- ▶ Annual Revenue Requirements (ARR) and its Analysis
 - Components of ARR
 - Tariff regulations
 - Analyzing a typical ARR (through a case study)
 - Illustrations from tariff orders
 - APTEL decisions on electricity tariffs
 - Tariff setting exercise
- ▶ Tariff Design
 - Tariff rationalization
 - Uniform and differential retail supply tariffs
- ▶ Emerging issues in the context of
 - Open access to transmission and distribution networks
 - Development of markets for electricity
 - Proposed amendments to EA 2003
 - Renewable energy initiatives

FACULTY

The Administrative Staff College of India has been conducting Programmes on power sector reforms and restructuring for executives in power utilities, companies and senior officials in electricity regulatory commissions. Apart from select faculty from ASCI, guest speakers from regulatory commissions and utilities would be invited to participate.

ELIGIBILITY

Senior executives dealing with tariff filing and regulatory matters in electricity utilities, officers in Electricity Regulatory Commissions, senior executives of electricity generation, transmission and distribution companies as well as power financing companies.

VENUE

The Programme is fully residential and the participants will be accommodated in air-conditioned single rooms in the Bella Vista or the College Park Campus of the College at

Hyderabad. The College does not provide accommodation for the family. Transport between airport/railway station and campus will be arranged by the College. The College is WiFi enabled in a comprehensive way..

DURATION

The Programme duration is from July 03 - 07, 2017. The participants are expected to arrive a day before the commencement and may leave after the conclusion of the Programme.

PROGRAMME FEE

Rs. 54,000/- (US \$1840 for foreigners) plus 15% Tax per participant will be charged to cover tuition, board and lodging, courseware (in electronic form) and other facilities of the College including internet usage.

Rs.46,500/- plus 15% Service Tax will be charged per Indian participant (not availing hostel accommodation) to cover tuition, course ware (in electronic form) working lunch and other facilities of the College including internet usage.

A discount of 10% on the Programme fee for three or more participants from the same organisation will be given, provided the payment is made into our Bank account before June 30, 2017.

For Foreign Participants :

Receiver's	Bank of America, New York (SWIFT: BOFAUS3N)
Correspondent Bank	Via Chips ABA 0959 for Account UID 002473 Via Fedwire 026009593
For Credit of	State Bank of India Treasury Department Mumbai, India SWIFT BIC – SBHYINBB002Nostro A/c No.6550992180.
Ultimate Beneficiary	Administrative Staff College of India, Account No.62090698960, State Bank of India, Bellavista, Raj Bhavan Road Branch,

Hyderabad.

For Indian Participants :

BANK PARTICULARS

Bank Name	State Bank of India
Address line 1	6-3-1092, 1st floor, A Block
Address line 2	Raj Bhavan Road Branch, Bellavista
Address line 3	Hyderabad – 500 082
Beneficiary A/c Name	Administrative Staff College of India
Bank Account Number	62090698675
Bank MICR No	500004008
NEFT IFSC Code	SBHY0020063

Note: Details of Bank / Wire transfer may be sent to fo@asci.org.in for confirmation

Organisational sponsorship is essential

MEDICAL INSURANCE

The nominees are requested to carry with them the proof of Medical Insurance. The sponsoring agency is required to endorse the nominee's medical coverage in the event of hospitalisation.

LAST DATE FOR NOMINATIONS

Please use the prescribed/attached form. Last date is **June 19, 2017**. Kindly contact Programmes Officer for further details (*contact details are given at the end of the nomination form*)..

LAST DATE FOR WITHDRAWAL

June 26, 2017. Any withdrawals after this date will entail forfeiture of fee paid, if any.

ASCI ALUMNI ASSOCIATION

Participants of College Programmes will automatically become members of the ASCI Alumni Association.

CERTIFICATE OF PARTICIPATION

The College issues a Certificate of Participation on conclusion of the Programme..

Programme Director

Dr. USHA RAMACHANDRA

Email: ushar@asci.org.in / uramachandra@gmail.com

ASCI Management Development Programs for 2017-18

MANAGEMENT DEVELOPMENT PROGRAMMES

Social Impact Assessment	26/Apr/2017	28/Apr/2017
Ethical Leadership In Public Governance	19/Jun/2017	21/Jun/2017
High Impact CSR - Need Assessment to Impact Evaluation	03/Jul/2017	07/Jul/2017
Leadership and Performance Management	10/Jul/2017	14/Jul/2017
General Management Programme for Senior Executives (SEC) - 129	10/Jul/2017	04/Aug/2017
Advanced Management Programme: Empowering Proven Leaders to Drive Strategic Renewal for Sustainable Growth - (Study Tour to EU)	07/Aug/2017	18/Aug/2017
	10/Sep/2017	24/Sep/2017
Ethics and Values in Administration	21/Aug/2017	23/Aug/2017
Index Based Crop Insurance - Concepts, Design and Implementation	21/Aug/2017	23/Aug/2017
Effective Land Acquisition, Resettlement & Rehabilitation (LARR) Programme for Young Managers	09/Oct/2017	13/Oct/2017
General Management Programme for Middle Level Executives	30/Oct/2017	03/Nov/2017
MDP for Women Executives	30/Oct/2017	09/Nov/2017
General Management Programme for Senior Executives (SEC) - 130	20/Nov/2017	24/Nov/2017
ASCI-NRRC Joint Certification Course on Improved Management of Land Acquisition, Resettlement & Rehabilitation (LARR)	08/Jan/2018	02/Feb/2018
	29/Jan/2018	09/Feb/2018

ECONOMICS

Data Analytics for Banking & Financial Services	24/Jul/2017	28/Jul/2017
Financial Systems, Management and Accountability in Government - New Delhi	13/Nov/2017	17/Nov/2017

ENERGY

Regulating Electricity Tariffs and Related Issues	03/Jul/2017	07/Jul/2017
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ENVIRONMENT

Environmental Impact Assessment for Projects	12/Jun/2017	14/Jun/2017
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FINANCE

Project Appraisal and Financing	31/Jul/2017	04/Aug/2017
Credit Appraisal in Banks & Financial Institutions	17/Jul/2017	21/Jul/2017
Credit Monitoring & Follow-up in Banks/Financial Institutions	22/Nov/2017	24/Nov/2017
Finance for Non-Finance Executives	04/Dec/2017	06/Dec/2017
Strategies for Cost Leadership	08/Jan/2018	10/Jan/2018
Treasury and Risk Management in Banks/Financial Institutions	22/Jan/2018	24/Jan/2018
Business Collaborations - Strategic Alliances, Joint Ventures and Acquisitions	29/Jan/2018	31/Jan/2018
Business Risk Management	05/Feb/2018	09/Feb/2018
Advanced Financial Management	12/Feb/2018	14/Feb/2018
Evaluating and Financing Public Private Partnership Projects	26/Feb/2018	2/Mar/2018

HEALTHCARE MANAGEMENT

Certificate Course in Healthcare Quality	10/Jan/2018	12/Jan/2018
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HUMAN DEVELOPMENT

Creating Change Makers: Training Programme for New Age Women Professionals	21/Aug/2017	25/Aug/2017
Risk Management, Quality and Audit in Hospitals	25/Oct/2017	27/Oct/2017
Best Practices and Innovations in Health Care Delivery	15/Nov/2017	17/Nov/2017
Educational Leadership for Senior Level Officials of Universities/Educational Institutions	22/Jan/2018	24/Jan/2018

HUMAN RESOURCE MANAGEMENT

Managing Recruitment, Selection and Induction	10/May/2017	12/May/2017
Leadership through Self-Discovery	17/Jul/2017	19/Jul/2017
Enhancing Managerial Effectiveness	24/Jul/2017	26/Jul/2017
Building High Performance in Organizations through Work Life Balance	31/Jul/2017	02/Aug/2017
Leadership Skills Development	31/Jul/2017	04/Aug/2017
HR Audit & Analytics	04/Sep/2017	06/Sep/2017
Personal Effectiveness	11/Sep/2017	13/Sep/2017
Abhyakiti-Building Personality and Managing Stress using Stories and Theatre	25/Sep/2017	27/Sep/2017
Leading with Emotional Intelligence	23/Oct/2017	27/Oct/2017
Effective Trade Union Management	06/Nov/2017	10/Nov/2017
Improving Work Culture	20/Nov/2017	22/Nov/2017
Good Governance and Sustainability through HR Practices	27/Nov/2017	29/Nov/2017
Individual Excellence for Organizational Effectiveness	27/Nov/2017	01/Dec/2017
Leadership Engagement and Development	04/Dec/2017	08/Dec/2017
Conflict Management and Negotiation Skills	11/Dec/2017	13/Dec/2017
Team Dynamics- Activity Based Approach	11/Dec/2017	15/Dec/2017
Leadership Skills Development	18/Dec/2017	22/Dec/2017
Values Driven Leadership	08/Jan/2018	10/Jan/2018

Effective Learning and Development	08/Jan/2018	12/Jan/2018
Communication Skills for Managers	29/Jan/2018	02/Feb/2018
Building and Leading Effective Teams	05/Feb/2018	09/Feb/2018
Enhancing Interpersonal Effectiveness through Transactional Analysis	05/Feb/2018	07/Feb/2018
Positive Organizational Behaviour	12/Feb/2018	14/Feb/2018
Strategic Human Resource Management with International Study Tour (Singapore and Malaysia)	12/Feb/2018	24/Feb/2018
Decision Making for Effective Leadership	19/Feb/2018	23/Feb/2018
Strategic Human Resource Management	26/Feb/2018	02/Mar/2018
Managing Creativity & Innovation	05/Mar/2018	07/Mar/2018

INFORMATION TECHNOLOGY

e-Procurement	03/Jul/2017	05/Jul/2017
Leveraging Big Data and Analytics	20/Dec/2017	22/Dec/2017
IT Enabled Knowledge Management	29/Jan/2018	31/Jan/2018
e-Learning and Digital Education	26/Mar/2018	28/Mar/2018

INFRASTRUCTURE DEVELOPMENT

Urban Infrastructure Project Preparation and Management	10/Aug/2017	12/Aug/2017
Homes for All: Attaining the National Agenda	23/Nov/2017	25/Nov/2017
Urban Infrastructure Project Preparation and Management	22/Feb/2018	24/Feb/2018

INNOVATION AND TECHNOLOGY

Research Excellence in Organizations	07/Aug/2017	09/Aug/2017
Strategic R & D Management	11/Dec/2017	13/Dec/2017
Managing Strategic Innovation	22/Jan/2018	24/Jan/2018

MARKETING

High Impact Sales Management	22/May/2017	26/May/2017
Customer-Centric Brand Management	04/Sep/2017	06/Sep/2017
Creating Social Value Through Corporate Social Responsibility	11/Dec/2017	13/Dec/2017

OPERATIONS

Procurement Procedures for The World Bank Aided Projects	10/Jul/2017	21/Jul/2017
Inventory Management	24/Jul/2017	26/Jul/2017
Project and Contract Management	04/Sep/2017	08/Sep/2017
Procurement Procedures for The World Bank Aided Projects	06/Nov/2017	17/Nov/2017
Materials and Supply Chain Management	27/Nov/2017	01/Dec/2017
Project and Contract Management	08/Jan/2018	12/Jan/2018
Procurement Procedures for The World Bank Aided Projects	12/Feb/2018	23/Feb/2018

PUBLIC POLICY GOVERNANCE AND PERFORMANCE

Translating Entrepreneurship to Enterprise	04/Dec/2017	08/Dec/2017
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Rama Rao

STRATEGIC MANAGEMENT

Developing Strategic Mindset for Functional Managers	19/Jun/2017	23/Jun/2017
Driving Performance through Strategic Initiatives	24/Jul/2017	26/Jul/2017
Creating Progressive Boards	16/Aug/2017	18/Aug/2017
Strategic Agility under Uncertainty	23/Oct/2017	25/Oct/2017
Driving Performance through Transformational Leadership	19/Feb/2018	23/Feb/2018

URBAN GOVERNANCE

Integrated Solid Waste Management	17/Apr/2017	19/Apr/2017
Faecal Sludge Septage Management	15/May/2017	17/May/2017
Orientation on GIS, Remote Sensing, GPS & Surveying for Managers	25/May/2017	27/May/2017
International Certification Programme - Change Management (Phase - I)	13/Jun/2017	15/Jun/2017
for Achieving Continuous Water Supply for All in Urban Areas - (Phase - II)	16/Jun/2017	22/Jun/2017
Study Tour: (India & Tel Aviv & Jerusalem in Israel) - Creating and Managing Digital Presence	19/Jun/2017	21/Jun/2017
Towards Zero Waste- Decentralised Solid Waste Management	28/Jun/2017	30/Jun/2017
Public Private Partnership in Urban Infrastructure & Service Delivery	21/Aug/2017	23/Aug/2017
Soft Skills for Professionals in Urban Management	28/Aug/2017	30/Aug/2017
GIS for Governance- Decision Support System	04/Sep/2017	06/Sep/2017
International Training Programme on Smart Cities - Study Tour: (India & China)	23/Oct/2017	31/Oct/2017
Towards Universal Sanitation in Urban Areas	11/Dec/2017	13/Dec/2017
GIS for Urban Development	28/Jan/2018	20/Jan/2018
Public Private Partnership in Urban Infrastructure & Service Delivery	07/Feb/2018	09/Feb/2018
Integrated Solid Waste Management	12/Mar/2018	14/Mar/2018

LONG DURATION PROGRAMME

Business Management for Armed Forces Officers	05/Jun/2017	17/Nov/2017
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Telefax (Programmes Office) : 0091-40-23324365

Phone : 0091-40-66534247, Fax : 0091-40-66534356

Delhi Campus

C-24, Institutional Area South of IIT, Behind Qutub Hotel New Delhi-110 016.

Tel: 011-26962204, 26961750, 26961850



ADMINISTRATIVE STAFF COLLEGE OF INDIA
Bella Vista, Raj Bhavan Road, Hyderabad - 500 082, (India)

Nomination Form
Programme on
Regulating Electricity Tariffs and Related Issues
(July 03 - 07, 2017)

Nominee's Contact Information :

Name (Mr/Ms) :	_____	Date of Birth :	_____
Designation :	_____		
Organisation :	_____		
Address :	_____		
Phone(s) :	(Off) : _____	(Mobile) : _____	Home : _____
e-mail :	_____	Fax :	_____

Sponsor's Details

Name of the Sponsoring Authority _____	Designation _____
Organisation :	_____
Address :	_____
	_____ Pincode : _____
Phone(s) :	(Off) : _____ (Mobile) : _____
e-mail :	_____ Fax : _____

Fee Particulars

Amount Payable :	_____	Mode of Payment (DD/Chq/NEFT) :	_____
Name of the Bank :	_____	Date of Instrument/Transfer :	_____
Instrument Number :	_____	UTR Number for NEFT :	_____

Medical Insurance

Name of the Insurance Agency	Policy Number	Validity upto

Note : Coverage should be available in Hyderabad, India

Signature of the Sponsoring Authority :

NOTE : Forward nomination form to : **Ms. V. Naga Swapna, Programmes Officer**, Administrative Staff College of India, Bella Vista, Hyderabad-500 082. Phone : 0091-40-66534247, 66533000, Mobile: 9246203535, Telefax: 0091-040-23324365, Fax : 0091-40-66534356, e-mail: poffice@asci.org.in