

Programme Director

B Lakshmi

Dates : 10–14 July 2017

Fee : ₹ 54,000/-
(US \$ 1840) +
Applicable Service Tax

LEADERSHIP AND PERFORMANCE MANAGEMENT

Programme Overview

Leadership and performance management can be exhibited in a variety of ways and circumstances. We were used to thinking of ongoing performance management for employees, for example, setting goals, monitoring an employee's achievement of those set goals, sharing feedback with the employee, evaluating the employee's performance, rewarding the employee's performance or firing the employee. However, performance management applies to teams and organisations, as well. Organisational performance involves the recurring activities to establish organisational goals, monitor progress towards the set goals, and make adjustments to achieve those goals more effectively and efficiently. Those recurring activities are much of what leaders and managers inherently do in their organisations — some of them do it far better than others. The five day programme has been designed with the above objectives.

Participant profile

The Programme is designed for Middle and Senior Level Executives who make decisions for both the Public and Private Enterprises. This programme will be particularly useful for managers who lead teams, drive business development and manage channel partner performance.