



# **Online Training Programme on International Trade and Logistics Management**

**(12<sup>th</sup> to 16<sup>th</sup> October, 2020)**

**Duration: Nine (9) hours**

**Programme Director: Dr. CA. Haresh Kothari**

**Program Mode: Online Live Sessions**

Online Training Programme on

# **International Trade and Logistics Management**

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## **Programme Overview**

International trade between different countries is very important in raising living standards, providing employment, and enabling consumers to enjoy a greater variety of goods. International trade started since the earliest civilisations began trading, but in recent years international trade has become increasingly important with a larger share of GDP devoted to exports and imports. Hence a thorough knowledge of international trade transactions and documentation is very important as any mistake or delay may make the transaction dearer.

This programme involves basics of import & export, importance of foreign trade policies & its role in complete supply chain, and classification of products & nitty-gritty of harmonised system of nomenclature. Transport documents are important in trade transactions and key contents of the document will be handy for the professionals to do business in much better way. Trade documents require clarity of roles and responsibilities which are defined by INCO Terms which will be discussed in dept - its impact and care while preparing trade documentations.

This programme also involves roles and responsibilities of various stakes-holders in supply chain, and how to deal with them. Consolidation of cargo and related documentation will also be covered in the in order to provide right selection of mode of transportation and carrier of cargo.

With the changing global requirements and trade, statutory bodies are more automated, and compliance centric. Hence the knowledge of Custom EDI Systems and documentation play important role in understanding complete eco-system. This program outlines how Custom EDI Systems work, and what is needed to reduce cost in customs clearance. It also covers various export promotion schemes, documents involved, benefits available, methodology of claiming such exemptions, and related compliances. Entire system of movement of goods in international trade will be covered.

## **Programme Contents**

- ✓ Basic concepts of Import, Export, and Logistics
- ✓ Import and Export Policies and their usages
- ✓ Modes of transportation and related documentation
- ✓ INCO Terms
- ✓ Stakeholders in International Trade
- ✓ Consolidation
- ✓ Customs clearance, need, process, documentation, and duty calculation
- ✓ Export promotion schemes

## **Programme Objectives**

After attending this programme, the participants should be able,

- ✓ To handle import-export transactions more confidently
- ✓ To do documentation related to import-export more effectively
- ✓ To deal with complexities of customs clearance and freight forwarding
- ✓ To understand various options and export promotion schemes
- ✓ To learn transportation documentation and related dos and don'ts

## **Programme Pedagogy**

The participants will learn import-export concepts & procedures, international logistics, supply-chain, and procurement, which will help them in effectively handling their day-to-day transactions of International Trade and Logistics Management.

Programme will be conducted through online live sessions, interactive discussions, case discussions / numerical, FAQs, and MCQs. Both conceptual and practical aspects will be stressed to demonstrate best practices.

Sessions will be delivered by Programme Director Dr. CA. Haresh Kothari, senior professors from ASCI, expert professionals actually practicing in areas of International Trade and Logistics Management, experts from the same industry, and other practicing professionals. Sessions will be delivered through power point presentations, video presentations, and reading materials.

## **Participants' Profile**

This programme is designed for managers / executives with day to day responsibilities in the areas of imports, exports, supply-chain, logistics, and procurement.

This programme is useful for all companies, firms, business houses having procurement deals with import & export, overseas business involving logistics, port operations, practicing professionals, and others interested.

Needless to say, professionals working in such companies, firms, business houses, and practicing professionals advising them need to be well equipped to manage import-export and international logistics.

***Organisational sponsorship is essential***

## **Programme Duration**

The programme is scheduled from **October 12 to 16, 2020**. The duration of the programme would be for **09 hours spread over five days**.

## **Programme Fee**

**The fee for the programme is Rs.10,000/- (plus GST as applicable, presently 18%) per participant**

*(The fee is inclusive of all reading material, PowerPoint presentations and hands-on exercises which will be conducted during the course. Besides, ASCI will offer a life-time membership card on completion of the course through which they can have access to the library at Hyderabad.)*

Note: The fee must be credited into our Bank account on or before **October 5, 2020**. Kindly forward us the details of Bank/Wire transfer of fee payment to [poffice@asci.org.in](mailto:poffice@asci.org.in) for confirmation.

## **Bank details are given below:**

### **For Indian Participants :**

Bank Account Number 62090698675  
Beneficiary Name Administrative Staff College of India  
IFSC Code SBIN0020063  
Bank Name State Bank of India  
Branch Address Bellavista Branch, Raj Bhavan Road, Somajiguda,  
Hyderabad - 500 082

### **For Foreign Participants:**

Bank Account Number 62090698960  
Beneficiary Name Administrative Staff College of India  
Swift Code SBININBB327  
Bank Name State Bank of India  
Branch Address Bellavista Branch, Rajbhavan Road, Somajiguda,  
Hyderabad - 500 082.  
Nostro Account (Optional) 6550992180

## **Last Date for Nomination**

Please use the prescribed/attached form. Last date for receiving nomination form is **October 5, 2020**. Kindly contact Programmes Officer for further details (contact details are given at the end of the nomination form).

## **ASCI Alumni Association**

Participants of the College programmes will automatically become members of the ASCI alumni association.

## **Certificate of Participation**

The College issues a Certificate of Participation on conclusion of the programme.

## **Programme Director**

Dr. CA. Haresh Kothari (Ph.D., FCA, M.Com., LL.B.),  
Director – Centre For Economics and Finance,  
Chairperson & Professor - Finance Area,  
Resource Person @ PGDM & PGDHM of ASCI (AICTE Approved)  
Administrative Staff College of India,  
Hyderabad,

**Cell:** 09131126978

**Email:** [hk@asci.org.in](mailto:hk@asci.org.in) ,

**Alternative Email:** [dr.ca.hareshkothari@gmail.com](mailto:dr.ca.hareshkothari@gmail.com)

## **Programme Director's Profile:**

Dr. CA. Haresh Kothari is “Director - Centre For Economics & Finance”, “Professor & Chairperson – Finance Area”, and Resource Person @ PGDM & PGDHM of ASCI (AICTE Approved) at Administrative Staff College of India (ASCI – The College For Practicing Managers, since 1956, established by GOI & industry) at Hyderabad.

He is a Fellow Member (FCA) of The Institute of Chartered Accountants of India, New Delhi. He holds Ph.D. in Finance & Accounting from GLS University, Ahmedabad, and M.Com., B.Com., LL.B. from Gujarat University, Ahmedabad. He has been an Industry Professional, Consulting CA, Corporate Trainer, and an Accomplished Academician with total work experience of more than 30 years.

Prior to joining Administrative Staff College of India (ASCI) at Hyderabad, **in Academia** he has served full time at reputed universities namely - Symbiosis University of Applied Sciences as Director & Professor (School of BFSI – MBA & BBA) and as Head – Centre of Excellence for GST; at Amity University as Director & Professor (MBA & BBA) and Head – Marketing & Admission (Additional Charge); at Sandip University as Director & Professor (MBA) and Head – Marketing & Admission; at Gujarat University as Director Academic Operations & Professor (Five PG programs under PPP mode); at Nirma University - Institute of Law as Area Head (Management & Commerce) and Assistant Professor etc. While serving at these reputed universities and other academic institutions, he has handled assignments of Teaching, Training (MDPs & FDPs), Consulting, Research, Curriculum Designing & Development, New degree / certificate course launching, Compliances with Statutory & Regulatory bodies, Academic & General Administration, Final Placement & Summer Internship, Academic & Corporate outreach activities, Overall Institutional Development, and Revenue Generation.

**In Industry**, he has served full time at reputed private sector companies namely Anagram Finance Ltd, R.C. Laser Tech (India) Ltd, Jay Bharat Fabrics Mills Ltd etc at various senior positions. While serving these companies, he has handled assignments in the areas of Income Tax / Direct Taxes, GST / Indirect Taxes, Finance, Accounting, Audit, Company Law, Equity Research, Public Issue, and Import-Export matters.

**As a Consulting CA**, he has served in the capacities of Management Consultant, Consultant Director, and Adviser to few reputed private universities, private sector companies, and other organizations. He has handled Consulting Assignments relating to Goods and Services Tax (GST), Income Tax, Recruitment & Placement, Business Development & Revenue Generation, New Degree Program / Certificate Course launching, and establishing & successfully operating “Centre of Excellence for GST”.

**As Corporate Trainer**, Dr. CA. Haresh Kothari has delivered sessions across India as GST Trainer/ Resource Person on the panels of Ministry of MSME-Govt. of India; KCG-Department of Education-Govt. of Gujarat; UGC-HRDCs. He has also conducted / delivered Management Development Programmes (MDPs) and Executive Development Programmes (EDPs) for employees of Central Government, State Governments, Union Territory, Public Sector Undertakings, and Private Sector Companies / Firms. He has been invited as Keynote Speaker in 2 National Conferences and 1 State level Conference, to address keynote sessions on contemporary, innovative, and industry required topics.



**ADMINISTRATIVE STAFF COLLEGE OF INDIA**  
Bella Vista, Raj Bhavan Road, Hyderabad - 500 082, India

### Nomination Form

**Online Training Programme on  
International Trade and Logistics Management  
(October 12 - 16, 2020 )**

#### Nominee's Contact Information

Name (Mr/Ms) _____ :	Date of Birth : _____
Designation : _____	Qualification : _____
Organisation : _____	
Address : _____	
Phone(s) : Office: _____ Mobile: _____ Home: _____	
e-mail : _____	Fax : _____

#### Sponsors Details

Name of the Sponsoring Authority: _____ :	Designation: _____
Organisation : _____	
GSTIN Number : _____	
Address : _____	
	Pincode : _____
Phone(s) : Office: _____ Mobile: _____	
e-mail : _____	Fax : _____

#### Fee particulars

Amount Payable :	Mode of Payment :
Name of the Bank :	Date of Instrument/Transfer :
Instrument Number :	UTR Number for NEFT

#### Signature and Official Seal of the Sponsoring Authority :

NOTE : Forward nomination form to : **Mr. G. Srinivas Yadav, Programmes Officer**, Administrative Staff College of India, Bella Vista, Hyderabad-500 082. Phone : 0091-40-66534247, 66533000, Mobile: 9246203535, Fax : 0091-40-66534356, e-mail: poffice@asci.org.in